

# Airline Opportunities

## Country Markets to the Region: 2016



Gibraltar (GIB)	
Top Country Markets	Total Pax
United Kingdom	542,370
Morocco	4,179

Jerez (XRY)	
Top Country Markets	Total Pax
Spain	421,697
Germany	381,998
United Kingdom	63,084
Belgium	24,102
Luxembourg	9,998
Austria	4,032
Iceland	2,781
Portugal	1,336

Pax over 1,000 listed only.

Malaga (AGP)	
Top Country Markets	Total Pax
United Kingdom	5,492,633
Spain	2,285,109
Germany	1,444,971
France	1,065,089
Netherlands	881,753
Ireland	723,629
Belgium	709,975
Denmark	644,103
Italy	540,563
Switzerland	522,821
Norway	503,926
Sweden	498,832
Finland	273,707
Poland	193,823
Russian Federation	158,770
Turkey	120,679
Romania	92,661
Austria	91,545
Hungary	68,317
Portugal	59,681
Czech Republic	48,786
Luxembourg	46,190
Morocco	42,622
United States of America	41,981
Slovakia	27,919
Canada	22,952
Bulgaria	18,097

Pax Over 10,000 listed only.

The Region	
Top Country Markets	Total Pax
United Kingdom	6,098,087
Spain	2,706,806
Germany	1,826,969
France	1,065,089
Netherlands	881,753
Belgium	734,077
Ireland	723,629
Denmark	644,103
Italy	540,563
Switzerland	522,821
Norway	503,926
Sweden	498,832
Finland	273,707
Poland	193,823
Russian Federation	158,770
Turkey	120,679
Austria	95,577
Romania	92,661
Hungary	68,317
Portugal	61,017
Luxembourg	56,188
Czech Republic	48,786
Morocco	46,801
United States of America	41,981
Slovakia	27,919
Canada	22,952
Bulgaria	18,097

Pax over 10,000 listed only.

Country Markets by Airport			
Rank	Airport	Top Country Markets	Total Pax
1	AGP	United Kingdom	5,492,633
2	AGP	Spain	2,285,109
3	AGP	Germany	1,444,971
4	AGP	France	1,065,089
5	AGP	Netherlands	881,753
6	AGP	Ireland	723,629
7	AGP	Belgium	709,975
8	AGP	Denmark	644,103
9	GIB	United Kingdom	542,370
10	AGP	Italy	540,563
11	AGP	Switzerland	522,821
12	AGP	Norway	503,926
13	AGP	Sweden	498,832
14	XRY	Spain	421,697
15	XRY	Germany	381,998
16	AGP	Finland	273,707
17	AGP	Poland	193,823
18	AGP	Russian Federation	158,770
19	AGP	Turkey	120,679
20	AGP	Romania	92,661
21	AGP	Austria	91,545
22	AGP	Hungary	68,317
23	XRY	United Kingdom	63,084
24	AGP	Portugal	59,681
25	AGP	Czech Republic	48,786
26	AGP	Luxembourg	46,190
27	AGP	Morocco	42,622
28	AGP	United States of America	41,981
29	AGP	Slovakia	27,919
30	XRY	Belgium	24,102
31	AGP	Canada	22,952
32	AGP	Bulgaria	18,097
33	XRY	Luxembourg	9,998
34	GIB	Morocco	4,179
35	XRY	Austria	4,032
36	XRY	Iceland	2,781
37	XRY	Portugal	1,336

Pax over 1,000 listed only.

# Airline Opportunities

## Top 100 Destinations to the Region: 2016



All Airports Combined (GIB,AGP,XRY)

Rank	Airport	IATA Code	Country	Total Pax The Region 2016	PDEW The Region	GIB Pax 2016	GIB PDEW 2016	% Market Share GIB 2016	10% Market Share 2016 Pax	PDEW @ 10% Market Share	15% Market Share 2016 Pax	PDEW @ 15% Market Share	20% Market Share 2016 Pax	PDEW @ 20% Market Share	Notes
1	London Gatwick	LGW	United Kingdom	1,376,439	1,886	189,652	260	13.8%							Existing Route from GIB
2	Manchester	MAN	United Kingdom	779,427	1,068	74,160	102	9.5%							Existing Route from GIB
3	Barcelona	BCN	Spain	758,464	1,039		0	0%	77,943	107	116,914	160	155,885	214	
4	Madrid	MAD	Spain	553,274	758		0	0%	55,327	76	82,991	114	110,655	152	
5	Amsterdam	AMS	Netherlands	541,558	742		0	0%	54,156	74	81,234	111	108,312	148	
6	Dublin	DUB	Ireland	539,669	739		0	0%	53,967	74	80,950	111	107,934	148	
7	Brussels	BRU	Belgium	522,857	716		0	0%	52,286	72	78,429	107	104,571	143	
8	Copenhagen	CPH	Denmark	502,825	689		0	0%	50,283	69	75,424	103	100,565	138	
9	London Stansted	STN	United Kingdom	453,319	621		0	0%	45,332	62	67,998	93	90,664	124	
10	Paris Charles de Gaulle	CDG	France	452,979	621		0	0%	45,298	62	67,947	93	90,596	124	
11	Birmingham	BHX	United Kingdom	431,014	590	42,643	58	9.9%							Existing Route from GIB
12	Bristol	BRS	United Kingdom	379,946	520	41,448	57	10.9%							Existing Route from GIB
13	London Luton	LTN	United Kingdom	367,067	503	59,851	82	16.3%							Existing Route from GIB
14	Stockholm Arlanda	ARN	Sweden	320,518	439		0	0%	32,052	44	48,078	66	64,104	88	
15	East Midlands	EMA	United Kingdom	311,939	427		0	0%	31,194	43	46,791	64	62,388	85	
16	Oslo	OSL	Norway	287,095	393		0	0%	28,710	39	43,064	59	57,419	79	
17	Leeds-Bradford	LBA	United Kingdom	280,296	384		0	0%	28,030	38	42,044	58	56,059	77	
18	Zurich	ZRH	Switzerland	280,224	384		0	0%	28,022	38	42,034	58	56,045	77	
19	Paris Orly	ORY	France	269,807	370		0	0%	26,981	37	40,471	55	53,961	74	
20	Helsinki	HEL	Finland	266,586	365		0	0%	26,659	37	39,988	55	53,317	73	
21	Dusseldorf	DUS	Germany	254,780	349		0	0%	25,478	35	38,217	52	50,956	70	
22	Rome Fiumicino	FCO	Italy	253,913	348		0	0%	25,391	35	38,087	52	50,783	70	
23	Newcastle	NCL	United Kingdom	241,631	331		0	0%	24,163	33	36,245	50	48,326	66	
24	Liverpool	LPL	United Kingdom	230,009	315		0	0%	23,001	32	34,501	47	46,002	63	
25	Munich	MUC	Germany	221,319	303		0	0%	22,132	30	33,198	45	44,264	61	
26	Eindhoven	EIN	Netherlands	213,775	293		0	0%	21,378	29	32,066	44	42,755	59	
27	Hamburg	HAM	Germany	205,872	282		0	0%	20,587	28	30,881	42	41,174	56	
28	Melilla	MLN	Spain	204,850	281		0	0%	20,485	28	30,728	42	40,970	56	
29	Frankfurt	FRA	Germany	200,160	274		0	0%	20,016	27	30,024	41	40,032	55	
30	Palma de Mallorca	PMI	Spain	196,960	270		0	0%	19,696	27	29,544	40	39,392	54	
31	Glasgow	GLA	United Kingdom	188,127	258		0	0%	18,813	26	28,219	39	37,625	52	
32	Edinburgh	EDI	United Kingdom	183,463	251		0	0%	18,346	25	27,519	38	36,693	50	
33	Bilbao	BIO	Spain	180,773	248		0	0%	18,077	25	27,116	37	36,155	50	
34	Geneva	GVA	Switzerland	172,121	236		0	0%	17,212	24	25,818	35	34,424	47	
35	London Heathrow	LHR	United Kingdom	157,719	216	134,616	184	85.4%							Existing Route from GIB
36	Berlin Schoenefeld	SXF	Germany	156,155	214		0	0%	15,616	21	23,423	32	31,231	43	
37	Las Palmas	LPA	Spain	153,233	210		0	0%	15,323	21	22,985	31	30,647	42	
38	Cologne	CGN	Germany	151,145	207		0	0%	15,115	21	22,672	31	30,229	41	
39	Milan Malpensa	MXP	Italy	148,428	203		0	0%	14,843	20	22,264	30	29,686	41	
40	Moscow Sheremetyevo	SVO	Russian Federation	140,125	192		0	0%	14,013	19	21,019	29	28,025	38	
41	Weeze	NRN	Germany	131,718	180		0	0%	13,172	18	19,758	27	26,344	36	
42	Belfast International	BFS	United Kingdom	130,311	179		0	0%	13,031	18	19,547	27	26,062	36	
43	Rotterdam	RTM	Netherlands	126,693	174		0	0%	12,669	17	19,004	26	25,339	35	
44	Istanbul Ataturk	IST	Turkey	120,562	165		0	0%	12,056	17	18,084	25	24,112	33	
45	Cork	ORK	Ireland	116,979	160		0	0%	11,698	16	17,547	24	23,396	32	
46	Santiago de Compostela	SCQ	Spain	113,295	155		0	0%	11,330	16	16,994	23	22,659	31	
47	Ibiza	IBZ	Spain	112,737	154		0	0%	11,274	15	16,911	23	22,547	31	
48	Tenerife North	TFN	Spain	108,859	149		0	0%	10,886	15	16,329	22	21,772	30	
49	Gothenburg	GOT	Sweden	105,898	145		0	0%	10,590	15	15,885	22	21,180	29	
50	Brussels Charleroi	CRL	Belgium	105,050	144		0	0%	10,505	14	15,758	22	21,010	29	

# Airline Opportunities

## Top 100 Destinations to the Region: 2016



All Airports Combined (GIB,AGP,XRY)

Rank	Airport	IATA Code	Country	Total Pax The Region 2016	PDEW The Region	GIB Pax 2016	GIB PDEW 2016	% Market Share GIB 2016	10% Market Share 2016 Pax	PDEW @ 10% Market Share	15% Market Share 2016 Pax	PDEW @ 15% Market Share	20% Market Share 2016 Pax	PDEW @ 20% Market Share	Notes
51	Billund	BLL	Denmark	103,972	142		0	0%	10,397	14	15,596	21	20,794	28	
52	Vienna	VIE	Austria	95,496	131		0	0%	9,550	13	14,324	20	19,099	26	
53	Berlin Tegel	TXL	Germany	88,322	121		0	0%	8,832	12	13,248	18	17,664	24	
54	Frankfurt Hahn	HHN	Germany	87,927	120		0	0%	8,793	12	13,189	18	17,585	24	
55	Bournemouth	BOH	United Kingdom	84,792	116		0	0%	8,479	12	12,719	17	16,958	23	
56	Glasgow Prestwick	PIK	United Kingdom	84,393	116		0	0%	8,439	12	12,659	17	16,879	23	
57	Cardiff	CWL	United Kingdom	82,939	114		0	0%	8,294	11	12,441	17	16,588	23	
58	Southend	SEN	United Kingdom	82,843	113		0	0%	8,284	11	12,426	17	16,569	23	
59	Bucharest Otopeni	OTP	Romania	79,649	109		0	0%	7,965	11	11,947	16	15,930	22	
60	Warsaw	WAW	Poland	79,557	109		0	0%	7,956	11	11,934	16	15,911	22	
61	Asturias-Oviedo	OVD	United Kingdom	75,211	103		0	0%	7,521	10	11,282	15	15,042	21	
62	Belfast City	BHD	United Kingdom	68,525	94		0	0%	6,853	9	10,279	14	13,705	19	
63	Budapest	BUD	Hungary	68,422	94		0	0%	6,842	9	10,263	14	13,684	19	
64	Tenerife South	TFS	Spain	63,708	87		0	0%	6,371	9	9,556	13	12,742	17	
65	Lisbon	LIS	Portugal	58,902	81		0	0%	5,890	8	8,835	12	11,780	16	
66	London City	LCY	United Kingdom	57,979	79		0	0%	5,798	8	8,697	12	11,596	16	
67	Moss Rygge	RYG	Norway	57,678	79		0	0%	5,768	8	8,652	12	11,536	16	
68	Luxembourg	LUX	Luxembourg	56,188	77		0	0%	5,619	8	8,428	12	11,238	15	
69	Shannon	SNN	Ireland	56,064	77		0	0%	5,606	8	8,410	12	11,213	15	
70	Doncaster Sheffield	DSA	United Kingdom	54,932	75		0	0%	5,493	8	8,240	11	10,986	15	
71	Oslo Sandefjord	TRF	Norway	54,413	75		0	0%	5,441	7	8,162	11	10,883	15	
72	Ostend	OST	Belgium	52,462	72		0	0%	5,246	7	7,869	11	10,492	14	
73	Milan Bergamo	BGY	Italy	51,353	70		0	0%	5,135	7	7,703	11	10,271	14	
74	Marseille	MRS	France	50,713	69		0	0%	5,071	7	7,607	10	10,143	14	
75	Stockholm Skavsta	NYO	Sweden	50,224	69		0	0%	5,022	7	7,534	10	10,045	14	
76	Prague	PRG	Czech Republic	48,713	67		0	0%	4,871	7	7,307	10	9,743	13	
77	Paris Beauvais	BVA	France	47,842	66		0	0%	4,784	7	7,176	10	9,568	13	
78	Valencia	VLC	Spain	44,604	61		0	0%	4,460	6	6,691	9	8,921	12	
79	Bergen	BGO	Norway	42,371	58		0	0%	4,237	6	6,356	9	8,474	12	
80	Hannover	HAJ	Germany	41,904	57		0	0%	4,190	6	6,286	9	8,381	11	
81	New York JFK	JFK	United States of America	41,709	57		0	0%	4,171	6	6,256	9	8,342	11	
82	Karlsruhe Baden Baden	FKB	Germany	40,526	56		0	0%	4,053	6	6,079	8	8,105	11	
83	Stuttgart	STR	Germany	40,275	55		0	0%	4,028	6	6,041	8	8,055	11	
84	Casablanca	CMN	Morocco	40,217	55		0	0%	4,022	6	6,033	8	8,043	11	
85	Bordeaux	BOD	France	38,061	52		0	0%	3,806	5	5,709	8	7,612	10	
86	Warsaw Modlin	WMI	Poland	37,972	52		0	0%	3,797	5	5,696	8	7,594	10	
87	Santander	SDR	Spain	37,311	51		0	0%	3,731	5	5,597	8	7,462	10	
88	Aalborg	AAL	Denmark	37,213	51		0	0%	3,721	5	5,582	8	7,443	10	
89	Memmingem	FMM	Germany	37,183	51		0	0%	3,718	5	5,577	8	7,437	10	
90	Toulouse	TLS	France	33,861	46		0	0%	3,386	5	5,079	7	6,772	9	
91	Bologna	BLQ	Italy	31,061	43		0	0%	3,106	4	4,659	6	6,212	9	
92	Krakow	KRK	Poland	30,457	42		0	0%	3,046	4	4,569	6	6,091	8	
93	Venice Treviso	TSF	Italy	29,998	41		0	0%	3,000	4	4,500	6	6,000	8	
94	Stavanger	SVG	Norway	29,864	41		0	0%	2,986	4	4,480	6	5,973	8	
95	Arrecife	ACE	Spain	29,666	41		0	0%	2,967	4	4,450	6	5,933	8	
96	Lyon	LYS	France	28,861	40		0	0%	2,886	4	4,329	6	5,772	8	
97	Bratislava	BTS	Slovakia	27,901	38		0	0%	2,790	4	4,185	6	5,580	8	
98	Antwerp	ANR	Belgium	27,833	38		0	0%	2,783	4	4,175	6	5,567	8	
99	Exeter	EXT	United Kingdom	27,744	38		0	0%	2,774	4	4,162	6	5,549	8	
100	Liege	LGG	Belgium	25,685	35		0	0%	2,569	4	3,853	5	5,137	7	

# Airline Opportunities

## Top 100 Orig-Dest Markets to the Region: 2016



Rank	Airport	Destination	IATA Code	Country	Pax 2016	PDEW
1	AGP	London Gatwick	LGW	United Kingdom	1,177,532	1,613
2	AGP	Manchester	MAN	United Kingdom	705,258	966
3	AGP	Barcelona	BCN	Spain	596,226	817
4	AGP	Amsterdam	AMS	Netherlands	541,220	741
5	AGP	Dublin	DUB	Ireland	539,669	739
6	AGP	Copenhagen	CPH	Denmark	502,825	689
7	AGP	Brussels	BRU	Belgium	499,555	684
8	AGP	Paris Charles de Gaulle	CDG	France	452,979	621
9	AGP	London Stansted	STN	United Kingdom	399,652	547
10	AGP	Birmingham	BHX	United Kingdom	388,371	532
11	AGP	Bristol	BRS	United Kingdom	338,498	464
12	AGP	Stockholm Arlanda	ARN	Sweden	320,518	439
13	AGP	Madrid	MAD	Spain	319,396	438
14	AGP	East Midlands	EMA	United Kingdom	311,936	427
15	AGP	London Luton	LTN	United Kingdom	307,192	421
16	AGP	Oslo	OSL	Norway	287,095	393
17	AGP	Leeds-Bradford	LBA	United Kingdom	280,296	384
18	AGP	Zurich	ZRH	Switzerland	280,223	384
19	AGP	Paris Orly	ORY	France	269,807	370
20	AGP	Helsinki	HEL	Finland	266,586	365
21	AGP	Rome Fiumicino	FCO	Italy	253,913	348
22	AGP	Newcastle	NCL	United Kingdom	241,631	331
23	XRY	Madrid	MAD	Spain	233,878	320
24	AGP	Liverpool	LPL	United Kingdom	230,009	315
25	AGP	Eindhoven	EIN	Netherlands	213,775	293
26	AGP	Melilla	MLN	Spain	204,824	281
27	GIB	London Gatwick	LGW	United Kingdom	189,652	260
28	AGP	Glasgow	GLA	United Kingdom	188,124	258
29	AGP	Edinburgh	EDI	United Kingdom	183,463	251
30	AGP	Bilbao	BIO	Spain	180,763	248
31	AGP	Munich	MUC	Germany	179,350	246
32	AGP	Palma de Mallorca	PMI	Spain	177,758	244
33	AGP	Hamburg	HAM	Germany	174,221	239
34	AGP	Geneva	GVA	Switzerland	172,083	236
35	XRY	Barcelona	BCN	Spain	162,237	222
36	AGP	Dusseldorf	DUS	Germany	158,267	217
37	AGP	Berlin Schoenefeld	SXF	Germany	156,146	214
38	AGP	Las Palmas	LPA	Spain	153,216	210
39	AGP	Milan	MLX	Italy	148,424	203
40	AGP	Cologne	CGN	Germany	140,715	193
41	AGP	Moscow Sheremetyevo	SVO	Russian Federation	140,125	192
42	GIB	London Heathrow	LHR	United Kingdom	134,616	184
43	AGP	Weeze	NRN	Germany	131,718	180
44	AGP	Belfast International	BFS	United Kingdom	130,311	179
45	AGP	Rotterdam	RTM	Netherlands	126,678	174
46	AGP	Istanbul Ataturk	IST	Turkey	120,562	165
47	AGP	Frankfurt	FRA	Germany	119,539	164
48	AGP	Cork	ORK	Ireland	116,979	160
49	AGP	Santiago de Compostela	SCQ	Spain	113,275	155
50	AGP	Ibiza	IBZ	Spain	112,716	154

Rank	Airport	Destination	IATA Code	Country	Pax 2016	PDEW
51	AGP	Tenerife North	TFN	Spain	108,857	149
52	AGP	Gothenburg	GOT	Sweden	105,898	145
53	AGP	Brussels Charleroi	CRL	Belgium	105,050	144
54	AGP	Billund	BLL	Denmark	103,972	142
55	XRY	Dusseldorf	DUS	Germany	96,513	132
56	AGP	Vienna	VIE	Austria	91,483	125
57	AGP	Bournemouth	BOH	United Kingdom	84,789	116
58	AGP	Glasgow Prestwick	PIK	United Kingdom	84,393	116
59	AGP	Cardiff	CWL	United Kingdom	82,939	114
60	AGP	Southend	SEN	United Kingdom	82,839	113
61	XRY	Frankfurt	FRA	Germany	80,621	110
62	AGP	Berlin Tegel	TXL	Germany	80,618	110
63	AGP	Bucharest Otopeni	OTP	Romania	79,649	109
64	AGP	Warsaw	WAW	Poland	79,557	109
65	AGP	Asturias Oviedo	OVD	Spain	75,211	103
66	GIB	Manchester	MAN	United Kingdom	74,160	102
67	AGP	Belfast City	BHD	United Kingdom	68,525	94
68	AGP	Budapest	BUD	Hungary	68,313	94
69	AGP	Tenerife South	TFS	Spain	63,696	87
70	GIB	London Luton	LTN	United Kingdom	59,851	82
71	AGP	Frankfurt Hahn	HHN	Germany	59,213	81
72	AGP	Lisbon	LIS	Portugal	58,718	80
73	AGP	London City	LCY	United Kingdom	57,979	79
74	AGP	Moss Rygge	RYG	Norway	57,678	79
75	AGP	Shannon	SNN	Ireland	56,064	77
76	AGP	Doncaster Sheffield	DSA	United Kingdom	54,932	75
77	AGP	Oslo Sandefjord	TRF	Norway	54,413	75
78	XRY	London Stansted	STN	United Kingdom	53,667	74
79	AGP	Ostend	OST	Belgium	51,830	71
80	AGP	Milan Bergamo	BGY	Italy	51,353	70
81	AGP	Marseille	MRS	France	50,711	69
82	AGP	Stockholm Skavsta	NYO	Sweden	50,224	69
83	AGP	Prague	PRG	Czech Republic	48,712	67
84	AGP	Paris Beauvais	BVA	France	47,842	66
85	AGP	Luxembourg	LUX	Luxembourg	46,190	63
86	AGP	Valencia	VLC	Spain	44,468	61
87	GIB	Birmingham	BHX	United Kingdom	42,643	58
88	AGP	Bergen	BGO	Norway	42,371	58
89	XRY	Munich	MUC	Germany	41,969	57
90	AGP	New York JFK	JFK	United States of America	41,709	57
91	XRY	Hannover	HAJ	Germany	41,571	57
92	GIB	Bristol	BRS	United Kingdom	41,448	57
93	XRY	Stuttgart	STR	Germany	40,275	55
94	AGP	Casablanca	CMN	Morocco	40,198	55
95	AGP	Karlsruhe Baden Baden	FKB	Germany	40,075	55
96	AGP	Bordeaux	BOD	France	38,055	52
97	AGP	Warsaw Modlin	WMI	Poland	37,972	52
98	AGP	Santander	SDR	Spain	37,306	51
99	AGP	Aalborg	AAL	Denmark	37,213	51
100	AGP	Memmingen	FMM	Germany	37,183	51