

# Airline Opportunities

## Top Country Markets to the Region: 2013



Malaga (AGP)	
Top Country Markets	Total Pax
United Kingdom	4,452,017
Spain	1,939,228
Germany	1,285,053
France	717,459
Netherlands	633,535
Ireland	592,746
Belgium	508,363
Norway	446,932
Denmark	395,708
Switzerland	381,479
Italy	346,808
Sweden	342,835
Finland	231,735
Russia	106,008
Turkey	78,575
Poland	78,242
Austria	65,308
Romania	53,783
Morocco	41,121
Czech Republic	38,883
Slovakia	27,451
Luxembourg	23,539
Portugal	21,915
USA	17,748
Bulgaria	17,720
Canada	17,285
Hungary	12,550

Pax Over 10,000 listed only.

Gibraltar (GIB)	
Top Country Markets	Total Pax
United Kingdom	382,497

Jerez (XRY)	
Top Country Markets	Total Pax
Spain	392,494
Germany	306,178
United Kingdom	58,232
Belgium	20,916
Luxembourg	6,651
Switzerland	5,535
Netherlands	4,147
Portugal	2,000
Iceland	1,617

Pax over 1,000 listed only.

The Region	
Top Country Markets	Total Pax
United Kingdom	4,892,746
Spain	2,331,722
Germany	1,591,231
France	718,275
Netherlands	637,682
Ireland	593,039
Belgium	529,279
Norway	446,932
Denmark	395,732
Switzerland	387,014
Italy	347,103
Sweden	342,835
Finland	231,735
Russian Federation	106,134
Turkey	78,575
Poland	78,408
Austria	65,761
Romania	53,961
Morocco	41,486
Czech Republic	38,916
Luxembourg	30,190
Slovakia	27,458
Portugal	23,915
USA	18,056
Bulgaria	17,720
Canada	17,286
Hungary	12,550

Pax over 10,000 listed only.

Country Markets by Apt		
Airport	Top Country Markets	Total Pax
AGP	United Kingdom	4,452,017
AGP	Spain	1,939,228
AGP	Germany	1,285,053
AGP	France	717,459
AGP	Netherlands	633,535
AGP	Ireland	592,746
AGP	Belgium	508,363
AGP	Norway	446,932
AGP	Denmark	395,708
XRY	Spain	392,494
GIB	United Kingdom	382,497
AGP	Switzerland	381,479
AGP	Italy	346,808
AGP	Sweden	342,835
XRY	Germany	306,178
AGP	Finland	231,735
AGP	Russia	106,008
AGP	Turkey	78,575
AGP	Poland	78,242
AGP	Austria	65,308
XRY	United Kingdom	58,232
AGP	Romania	53,783
AGP	Morocco	41,121
AGP	Czech Republic	38,883
AGP	Slovakia	27,451
AGP	Luxembourg	23,539
AGP	Portugal	21,915
XRY	Belgium	20,916
AGP	USA	17,748
AGP	Bulgaria	17,720
AGP	Canada	17,285
AGP	Hungary	12,550
XRY	Luxembourg	6,651
XRY	Switzerland	5,535
XRY	Netherlands	4,147
XRY	Portugal	2,000
XRY	Iceland	1,617

Pax over 1,000 listed only.

# Airline Opportunities

## Top 50 Destinations From the Region: 2013



Rank	Airport	IATA Code	Country	Total Pax The Region 2013	PDEW The Region	GIB Pax 2013	GIB PDEW 2013	% Market Share GIB 2013	10% Market Share 2013 Pax	PDEW @ 10% Market Share	15% Market Share 2013 Pax	PDEW @ 15% Market Share	20% Market Share 2013 Pax	PDEW @ 20% Market Share	Notes
1	London Gatwick	LGW	United Kingdom	1,153,910	1,581	128,123	176	11%	115,391	158	173,087	239	230,782	316	
2	Barcelona	BCN	Spain	674,378	924		0	0%	67,438	92	101,157	140	134,876	185	
3	Manchester	MAN	United Kingdom	558,380	765	56,521	77	10%	55,838	76	83,757	116	111,676	153	
4	Madrid	MAD	Spain	474,789	650		0	0%	47,479	65	71,218	98	94,958	130	
5	Dublin	DUB	Ireland	440,584	604		0	0%	44,058	60	66,088	91	88,117	121	
6	Paris Charles de Gaulle	CDG	France	410,711	563		0	0%	41,071	56	61,607	85	82,142	113	
7	London Stansted	STN	United Kingdom	372,964	511		0	0%	37,296	51	55,945	77	74,593	102	
8	Brussels	BRU	Belgium	345,260	473		0	0%	34,526	47	51,789	72	69,052	95	
9	Amsterdam	AMS	Netherlands	337,423	462		0	0%	33,742	46	50,613	70	67,485	92	
10	East Midlands	EMA	United Kingdom	313,040	429		0	0%	31,304	43	46,956	65	62,608	86	
11	London Luton	LTN	United Kingdom	294,858	404	63,228	87	21%	29,486	40	44,229	61	58,972	81	
12	Birmingham	BHX	United Kingdom	283,756	389	29,217	40	10%	28,376	39	42,563	59	56,751	78	
13	Copenhagen	CPH	Denmark	276,197	378		0	0%	27,620	38	41,430	57	55,239	76	
14	Bristol	BRS	United Kingdom	274,946	377		0	0%	27,495	38	41,242	57	54,989	75	
15	Palma de Mallorca	PMI	Spain	251,135	344		0	0%	25,114	34	37,670	52	50,227	69	
16	Leeds Bradford	LBA	United Kingdom	242,121	332		0	0%	24,212	33	36,318	50	48,424	66	
17	Liverpool	LPL	United Kingdom	210,214	288		0	0%	21,021	29	31,532	44	42,043	58	
18	Dusseldorf	DUS	Germany	207,931	285		0	0%	20,793	28	31,190	43	41,586	57	
19	Oslo	OSL	Norway	204,070	280		0	0%	20,407	28	30,611	42	40,814	56	
20	Frankfurt	FRA	Germany	203,827	279		0	0%	20,383	28	30,574	42	40,765	56	
21	Helsinki	HEL	Finland	203,570	279		0	0%	20,357	28	30,536	42	40,714	56	
22	Zurich	ZRH	Switzerland	202,000	277		0	0%	20,200	28	30,300	42	40,400	55	
23	Newcastle	NCL	United Kingdom	184,290	252		0	0%	18,429	25	27,644	38	36,858	50	
24	Stockholm	ARN	Sweden	182,374	250		0	0%	18,237	25	27,356	38	36,475	50	
25	Melilla	MLN	Spain	168,979	231		0	0%	16,898	23	25,347	35	33,796	46	
26	Bilbao	BIO	Spain	168,226	230		0	0%	16,823	23	25,234	35	33,645	46	
27	Eindhoven	EIN	Netherlands	164,213	225		0	0%	16,421	22	24,632	34	32,843	45	
28	Rome	FCO	Italy	161,424	221		0	0%	16,142	22	24,214	33	32,285	44	
29	Munich	MUC	Germany	160,589	220		0	0%	16,059	22	24,088	33	32,118	44	
30	Weeze	NRN	Germany	157,914	216		0	0%	15,791	22	23,687	33	31,583	43	
31	Glasgow	GLA	United Kingdom	156,628	215		0	0%	15,663	21	23,494	32	31,326	43	
32	Brussels	CRL	Belgium	143,471	197		0	0%	14,347	20	21,521	30	28,694	39	
33	Edinburgh	EDI	United Kingdom	126,712	174		0	0%	12,671	17	19,007	26	25,342	35	
34	Hamburg	HAM	Germany	123,636	169		0	0%	12,364	17	18,545	26	24,727	34	
35	Geneva	GVA	Switzerland	122,904	168		0	0%	12,290	17	18,436	25	24,581	34	
36	Tenerife North	TFN	Spain	119,064	163		0	0%	11,906	16	17,860	25	23,813	33	
37	Rotterdam	RTM	Netherlands	114,027	156		0	0%	11,403	16	17,104	24	22,805	31	
38	Cork	ORK	Ireland	112,672	154		0	0%	11,267	15	16,901	23	22,534	31	
39	Milan Malpensa	MPX	Italy	110,380	151		0	0%	11,038	15	16,557	23	22,076	30	
40	Cologne Bonn	CGN	Germany	110,015	151		0	0%	11,002	15	16,502	23	22,003	30	
41	London Heathrow	LHR	United Kingdom	108,448	149	105,508	145	97%	10,845	15	16,267	22	21,690	30	
42	Berlin Tegel	TXL	Germany	103,681	142		0	0%	10,368	14	15,552	21	20,736	28	
43	Paris Orly	ORY	France	102,365	140		0	0%	10,237	14	15,355	21	20,473	28	
44	Belfast International	BFS	United Kingdom	101,828	139		0	0%	10,183	14	15,274	21	20,366	28	
45	Moss Rygge	RYG	Norway	99,246	136		0	0%	9,925	14	14,887	21	19,849	27	
46	Las Palmas	LPA	Spain	97,388	133		0	0%	9,739	13	14,608	20	19,478	27	
47	Stuttgart	STR	Germany	91,797	126		0	0%	9,180	13	13,770	19	18,359	25	
48	Glasgow Prestwick	PIK	United Kingdom	89,793	123		0	0%	8,979	12	13,469	19	17,959	25	
49	Santiago de Compostela	SCQ	Spain	82,502	113		0	0%	8,250	11	12,375	17	16,500	23	
50	London Southend	SEN	United Kingdom	82,063	112		0	0%	8,206	11	12,309	17	16,413	22	

# Airline Opportunities

## Top 100 Origin-Destination Routes to the Region : 2013



Rank	Airport	Destination	IATA Code	Country	Pax 2013	PDEW
1	AGP	London Gatwick	LGW	United Kingdom	1,016,175	1,392
2	AGP	Barcelona	BCN	Spain	614,526	842
3	AGP	Manchester	MAN	United Kingdom	501,959	688
4	AGP	Dublin	DUB	Ireland	440,584	604
5	AGP	Paris Charles de Gaulle	CDG	France	410,711	563
6	AGP	Amsterdam	AMS	Netherlands	333,284	457
7	AGP	London Stansted	STN	United Kingdom	326,444	447
8	AGP	Brussels	BRU	Belgium	324,657	445
9	AGP	East Midlands	EMA	United Kingdom	313,040	429
10	AGP	Madrid	MAD	Spain	279,000	382
11	AGP	Copenhagen	CPH	Denmark	276,197	378
12	AGP	Bristol	BRS	United Kingdom	274,946	377
13	AGP	Birmingham	BHX	United Kingdom	254,539	349
14	AGP	Leeds Bradford	LBA	United Kingdom	242,121	332
15	AGP	London Luton	LTN	United Kingdom	231,630	317
16	AGP	Liverpool	LPL	United Kingdom	210,214	288
17	AGP	Oslo	OSL	Norway	204,070	280
18	AGP	Helsinki	HEL	Finland	203,570	279
19	AGP	Zurich	ZRH	Switzerland	196,522	269
20	XRY	Madrid	MAD	Spain	195,789	268
21	AGP	Palma de Mallorca	PMI	Spain	188,060	258
22	AGP	Newcastle	NCL	United Kingdom	184,290	252
23	AGP	Stockholm	ARN	Sweden	182,374	250
24	AGP	Melilla	MLN	Spain	168,979	231
25	AGP	Eindhoven	EIN	Netherlands	164,213	225
26	AGP	Bilbao	BIO	Spain	163,992	225
27	AGP	Rome FCO	FCO	Italy	161,424	221
28	AGP	Glasgow	GLA	United Kingdom	156,628	215
29	AGP	Brussels CRL	CRL	Belgium	143,471	197
30	AGP	Munich	MUC	Germany	139,068	191
31	AGP	Weeze	NRN	Germany	138,890	190
32	AGP	Dusseldorf	DUS	Germany	133,941	183
33	AGP	Frankfurt	FRA	Germany	128,722	176
34	GIB	London Gatwick	LGW	United Kingdom	128,123	176
35	AGP	Edinburgh	EDI	United Kingdom	126,712	174
36	AGP	Geneva	GVA	Switzerland	122,904	168
37	AGP	Tenerife North	TFN	Spain	119,064	163
38	AGP	Rotterdam	RTM	Netherlands	114,027	156
39	AGP	Cork	ORK	Ireland	112,672	154
40	AGP	Milan Malpensa	MXP	Italy	110,380	151
41	AGP	Hamburg	HAM	Germany	106,528	146
42	GIB	London Heathrow	LHR	United Kingdom	105,508	145
43	AGP	Berlin Tegel	TXL	Germany	103,681	142
44	AGP	Paris Orly	ORY	France	102,365	140
45	AGP	Belfast International	BFS	United Kingdom	101,828	139
46	AGP	Moss Rygge	RYG	Norway	99,246	136
47	AGP	Cologne Bonn	CGN	Germany	99,040	136
48	AGP	Las Palmas	LPA	Spain	97,388	133
49	AGP	Glasgow Prestwick	PIK	United Kingdom	89,793	123
50	AGP	Santiago de Compostela	SCQ	Spain	82,502	113

Rank	Airport	Destination	IATA Code	Country	Pax 2013	PDEW
51	AGP	London Southend	SEN	United Kingdom	82,063	112
52	AGP	Istanbul Ataturk	IST	Turkey	77,475	106
53	AGP	Billund	BLL	Denmark	75,257	103
54	XRY	Frankfurt	FRA	Germany	75,105	103
55	XRY	Dusseldorf	DUS	Germany	73,990	101
56	AGP	Ibiza	IBZ	Spain	71,645	98
57	AGP	Moscow Sheremetyevo	SVO	Russian Federation	71,478	98
58	AGP	Vienna	VIE	Austria	65,246	89
59	GIB	London Luton	LTN	United Kingdom	63,228	87
60	XRY	Palma de Mallorca	PMI	Spain	63,075	86
61	AGP	Basel	BSL	France	61,768	85
62	AGP	Stuttgart	STR	Germany	61,385	84
63	XRY	Barcelona	BCN	Spain	59,852	82
64	AGP	Cardiff Wales	CWL	United Kingdom	59,529	82
65	XRY	Jerez de la Frontera	XRY	Spain	57,370	79
66	GIB	Manchester	MAN	United Kingdom	56,421	77
67	AGP	Valencia	VLC	Spain	55,529	76
68	AGP	Frankfurt Hahn	HHN	Germany	55,149	76
69	AGP	Belfast City	BHD	United Kingdom	54,253	74
70	AGP	Bucarest Otopeni	OTP	Romania	53,749	74
71	AGP	Berlin Schonefeld	SXF	Germany	50,464	69
72	AGP	Bournemouth	BOH	United Kingdom	50,382	69
73	AGP	Oslo Sandjeford	TRF	Norway	49,808	68
74	AGP	Stockholm Skavstka	NYO	Sweden	48,586	67
75	XRY	London Stansted	STN	United Kingdom	46,520	64
76	AGP	Bremen	BRE	Germany	45,766	63
77	AGP	Memmingen	FMM	Germany	45,763	63
78	AGP	Paris BVA	BVA	France	44,705	61
79	AGP	Southampton	SOU	United Kingdom	39,970	55
80	AGP	Casablanca	CMN	Morocco	39,833	55
81	AGP	Nantes	NTE	France	39,429	54
82	AGP	Gothenburg Landvetter	GOT	Sweden	39,225	54
83	AGP	Prague	PRG	Czech Republic	38,759	53
84	AGP	Dortmund	DTM	Germany	36,847	50
85	AGP	Karlsruhe	FKB	Germany	36,108	49
86	AGP	Exeter	EXT	United Kingdom	35,584	49
87	AGP	London City	LCY	United Kingdom	35,362	48
88	AGP	Marseille	MRS	France	33,756	46
89	AGP	Nuremberg	NUE	Germany	33,291	46
90	AGP	Gothenburg Saeve	GSE	Sweden	33,186	45
91	AGP	Bergen	BGO	Norway	33,102	45
92	AGP	Moscow Domodedovo	DME	Russian Federation	32,064	44
93	AGP	Doncaster	DSA	United Kingdom	31,861	44
94	XRY	Stuttgart	STR	Germany	30,412	42
95	GIB	Birmingham	BHX	United Kingdom	29,217	40
96	AGP	Santander	SDR	Spain	29,135	40
97	AGP	Ostend	OST	Belgium	28,710	39
98	AGP	Stavanger Sola	SVG	Norway	28,061	38
99	XRY	Hannover	HAJ	Germany	27,770	38
100	AGP	Bratislava	BTS	Slovakia	27,447	38