

Airline Opportunities

Country Markets to the Region: 2017



Gibraltar (GIB)	
Top Country Markets	Total Pax
United Kingdom	560,871
Morocco	6,456

Jerez (XRY)	
Top Country Markets	Total Pax
Spain	478,228
Germany	447,529
United Kingdom	68,684
Belgium	21,915
Switzerland	9,173
Austria	7,918
Luxembourg	6,571
Iceland	2,847

Pax over 1,000 listed only.

Malaga (AGP)	
Top Country Markets	Total Pax
United Kingdom	5,941,901
Spain	2,463,136
Germany	1,642,684
Netherlands	1,138,783
France	1,065,699
Belgium	782,247
Ireland	771,997
Denmark	746,284
Sweden	697,502
Italy	674,235
Norway	531,437
Switzerland	528,904
Finland	311,892
Poland	216,399
Russian Federation	178,175
Romania	133,785
Turkey	132,389
Austria	105,506
Portugal	90,464
Hungary	85,266
Czech Republic	71,071
Morocco	69,138
Luxembourg	51,291
United States of America	48,168
Canada	35,278
Slovakia	31,262
Bulgaria	21,633
Israel	16,036

Pax Over 10,000 listed only.

The Region	
Top Country Markets	Total Pax
United Kingdom	6,571,456
Spain	2,941,364
Germany	2,090,213
Netherlands	1,138,783
France	1,065,699
Belgium	804,162
Ireland	771,997
Denmark	746,284
Sweden	697,502
Italy	674,235
Switzerland	538,077
Norway	531,437
Finland	311,892
Poland	216,399
Russian Federation	178,175
Romania	133,785
Turkey	132,389
Austria	113,424
Portugal	90,464
Hungary	85,266
Morocco	75,594
Czech Republic	71,071
Luxembourg	57,862
United States of America	48,168
Canada	35,278
Slovakia	31,262
Bulgaria	21,633
Israel	16,036

Pax over 10,000 listed only.

Country Markets by Airport			
Rank	Airport	Top Country Markets	Total Pax
1	AGP	United Kingdom	5,941,901
2	AGP	Spain	2,463,136
3	AGP	Germany	1,642,684
4	AGP	Netherlands	1,138,783
5	AGP	France	1,065,699
6	AGP	Belgium	782,247
7	AGP	Ireland	771,997
8	AGP	Denmark	746,284
9	AGP	Sweden	697,502
10	AGP	Italy	674,235
11	GIB	United Kingdom	560,871
12	AGP	Norway	531,437
13	AGP	Switzerland	528,904
14	XRY	Spain	478,228
15	XRY	Germany	447,529
16	AGP	Finland	311,892
17	AGP	Poland	216,399
18	AGP	Russian Federation	178,175
19	AGP	Romania	133,785
20	AGP	Turkey	132,389
21	AGP	Austria	105,506
22	AGP	Portugal	90,464
23	AGP	Hungary	85,266
24	AGP	Czech Republic	71,071
25	AGP	Morocco	69,138
26	XRY	United Kingdom	68,684
27	AGP	Luxembourg	51,291
28	AGP	United States of America	48,168
29	AGP	Canada	35,278
30	AGP	Slovakia	31,262
31	XRY	Belgium	21,915
32	AGP	Bulgaria	21,633
33	AGP	Israel	16,036
34	XRY	Switzerland	9,173
35	XRY	Austria	7,918
36	XRY	Luxembourg	6,571
37	GIB	Morocco	6,456
38	AGP	Iceland	3,927
39	AGP	Algeria	3,589
40	XRY	Iceland	2,847
41	AGP	Greece	1,242
42	AGP	Croatia	1,141
43	AGP	Lebanon	1,017

Pax over 1,000 listed only.

Airline Opportunities

Top 100 Destinations to the Region: 2017



All Airports Combined (GIB,AGP,XRY)

Rank	Airport	IATA Code	Country	Total Pax The Region 2017	PDEW The Region	GIB Pax 2017	GIB PDEW 2017	% Market Share GIB 2017	10% Market Share 2017 Pax	PDEW @ 10% Market Share	15% Market Share 2017 Pax	PDEW @ 15% Market Share	20% Market Share 2017 Pax	PDEW @ 20% Market Share	Notes
1	London Gatwick	LGW	United Kingdom	1,373,711	1,882	201,255	276	14.7%							Ops EZY, ZB
2	Barcelona	BCN	Spain	868,569	1,190		0	0%	86,857	119	130,285	178	173,714	238	
3	Manchester	MAN	United Kingdom	803,564	1,101	95,647	131	11.9%							Ops ZB, EZY
4	Amsterdam	AMS	Netherlands	707,157	969		0	0%	70,716	97	106,074	145	141,431	194	
5	Madrid	MAD	Spain	593,291	813		0	0%	59,329	81	88,994	122	118,658	163	
6	Copenhagen	CPH	Denmark	568,154	778		0	0%	56,815	78	85,223	117	113,631	156	
7	Dublin	DUB	Ireland	557,912	764		0	0%	55,791	76	83,687	115	111,582	153	
8	Brussels	BRU	Belgium	555,584	761		0	0%	55,558	76	83,338	114	111,117	152	
9	London Stansted	STN	United Kingdom	526,766	722		0	0%	52,677	72	79,015	108	105,353	144	
10	Birmingham	BHX	United Kingdom	509,743	698	35,558	49	7.0%							Ops ZB, EZY
11	Paris Charles de Gaulle	CDG	France	482,611	661		0	0%	48,261	66	72,392	99	96,522	132	
12	Stockholm Arlanda	ARN	Sweden	471,198	645		0	0%	47,120	65	70,680	97	94,240	129	
13	Bristol	BRS	United Kingdom	391,392	536	43,005	59	11.0%							Ops EZY
14	London Luton	LTN	United Kingdom	385,278	528	50,342	69	13.1%							Ops ZB
15	Rome Fiumicino	FCO	Italy	350,408	480		0	0%	35,041	48	52,561	72	70,082	96	
16	Frankfurt	FRA	Germany	335,984	460		0	0%	33,598	46	50,398	69	67,197	92	
17	Oslo	OSL	Norway	334,268	458		0	0%	33,427	46	50,140	69	66,854	92	
18	East Midlands	EMA	United Kingdom	308,637	423		0	0%	30,864	42	46,296	63	61,727	85	
19	Dusseldorf	DUS	Germany	305,443	418		0	0%	30,544	42	45,816	63	61,089	84	
20	Helsinki	HEL	Finland	302,990	415		0	0%	30,299	42	45,449	62	60,598	83	
21	Leeds Bradford	LBA	United Kingdom	293,782	402		0	0%	29,378	40	44,067	60	58,756	80	
22	Zurich	ZRH	Switzerland	289,267	396		0	0%	28,927	40	43,390	59	57,853	79	
23	Eindhoven	EIN	Netherlands	275,494	377		0	0%	27,549	38	41,324	57	55,099	75	
24	Newcastle	NCL	United Kingdom	266,249	365		0	0%	26,625	36	39,937	55	53,250	73	
25	Glasgow	GLA	United Kingdom	254,178	348		0	0%	25,418	35	38,127	52	50,836	70	
26	Liverpool	LPL	United Kingdom	249,186	341		0	0%	24,919	34	37,378	51	49,837	68	
27	Paris Orly	ORY	France	236,118	323		0	0%	23,612	32	35,418	49	47,224	65	
28	Munich	MUC	Germany	229,249	314		0	0%	22,925	31	34,387	47	45,850	63	
29	Palma de Mallorca	PMI	Spain	227,728	312		0	0%	22,773	31	34,159	47	45,546	62	
30	Melilla	MLN	Spain	222,417	305		0	0%	22,242	30	33,363	46	44,483	61	
31	Belfast International	BFS	United Kingdom	209,834	287		0	0%	20,983	29	31,475	43	41,967	57	
32	Edinburgh	EDI	United Kingdom	196,469	269		0	0%	19,647	27	29,470	40	39,294	54	
33	Hamburg	HAM	Germany	195,500	268		0	0%	19,550	27	29,325	40	39,100	54	
34	Berlin Schoenefeld	SXF	Germany	182,704	250		0	0%	18,270	25	27,406	38	36,541	50	
35	Bilbao	BIO	Spain	179,862	246		0	0%	17,986	25	26,979	37	35,972	49	
36	London Heathrow	LHR	United Kingdom	170,315	233	135,064	185	79.3%							Ops BA
37	Geneva	GVA	Switzerland	166,400	228		0	0%	16,640	23	24,960	34	33,280	46	
38	Las Palmas	LPA	Spain	161,693	221		0	0%	16,169	22	24,254	33	32,339	44	
39	Rotterdam	RTM	Netherlands	156,107	214		0	0%	15,611	21	23,416	32	31,221	43	
40	Milan Malpensa	MLP	Italy	154,492	212		0	0%	15,449	21	23,174	32	30,898	42	
41	Gothenburg	GOT	Sweden	149,989	205		0	0%	14,999	21	22,498	31	29,998	41	
42	Moscow Sheremetyevo	SVO	Russian Federation	147,262	202		0	0%	14,726	20	22,089	30	29,452	40	
43	Cologne Bonn	CGN	Germany	145,752	200		0	0%	14,575	20	21,863	30	29,150	40	
44	Brussels Charleroi	CRL	Belgium	138,941	190		0	0%	13,894	19	20,841	29	27,788	38	
45	Cork	ORK	Ireland	137,031	188		0	0%	13,703	19	20,555	28	27,406	38	
46	Ibiza	IBZ	Spain	132,442	181		0	0%	13,244	18	19,866	27	26,488	36	
47	Istanbul Ataturk	IST	Turkey	132,179	181		0	0%	13,218	18	19,827	27	26,436	36	
48	Stuttgart	STR	Germany	121,313	166		0	0%	12,131	17	18,197	25	24,263	33	
49	Billund	BLL	Denmark	119,192	163		0	0%	11,919	16	17,879	24	23,838	33	
50	Weeze	NRN	Germany	116,927	160		0	0%	11,693	16	17,539	24	23,385	32	

Airline Opportunities

Top 100 Destinations to the Region: 2017



All Airports Combined (GIB,AGP,XRY)

Rank	Airport	IATA Code	Country	Total Pax The Region 2017	PDEW The Region	GIB Pax 2017	GIB PDEW 2017	% Market Share GIB 2017	10% Market Share 2017 Pax	PDEW @ 10% Market Share	15% Market Share 2017 Pax	PDEW @ 15% Market Share	20% Market Share 2017 Pax	PDEW @ 20% Market Share	Notes
51	Tenerife North	TFN	Spain	115,551	158		0	0%	11,555	16	17,333	24	23,110	32	
52	Vienna	VIE	Austria	113,227	155		0	0%	11,323	16	16,984	23	22,645	31	
53	Bucharest	OTP	Romania	108,621	149		0	0%	10,862	15	16,293	22	21,724	30	
54	Santiago de Compostela	SCQ	Spain	108,253	148		0	0%	10,825	15	16,238	22	21,651	30	
55	Hannover	HAJ	Germany	100,157	137		0	0%	10,016	14	15,024	21	20,031	27	
56	Frankfurt Hahn	HHN	Germany	88,816	122		0	0%	8,882	12	13,322	18	17,763	24	
57	Lisbon	LIS	Portugal	88,142	121		0	0%	8,814	12	13,221	18	17,628	24	
58	Cardiff	CWL	United Kingdom	87,756	120		0	0%	8,776	12	13,163	18	17,551	24	
59	Southend	SEN	United Kingdom	87,142	119		0	0%	8,714	12	13,071	18	17,428	24	
60	Budapest	BUD	Hungary	85,262	117		0	0%	8,526	12	12,789	18	17,052	23	
61	Basel Mulhouse	BSL	France	82,068	112		0	0%	8,207	11	12,310	17	16,414	22	
62	Warsaw	WAW	Poland	81,917	112		0	0%	8,192	11	12,288	17	16,383	22	
63	Bournemouth	BOH	United Kingdom	81,759	112		0	0%	8,176	11	12,264	17	16,352	22	
64	Tenerife South	TFS	Spain	79,688	109		0	0%	7,969	11	11,953	16	15,938	22	
65	Glasgow Prestwick	PIK	United Kingdom	79,059	108		0	0%	7,906	11	11,859	16	15,812	22	
66	Nantes	NTE	France	74,248	102		0	0%	7,425	10	11,137	15	14,850	20	
67	Asturias Oviedo	OVN	Spain	74,112	102		0	0%	7,411	10	11,117	15	14,822	20	
68	Prague	PRG	Czech Republic	71,043	97		0	0%	7,104	10	10,656	15	14,209	19	
69	Milan Bergamo	BGY	Italy	68,630	94		0	0%	6,863	9	10,295	14	13,726	19	
70	Oslo Sandjeford	TRF	Norway	68,535	94		0	0%	6,854	9	10,280	14	13,707	19	
71	London City	LCY	United Kingdom	67,912	93		0	0%	6,791	9	10,187	14	13,582	19	
72	Shannon	SNN	Ireland	66,141	91		0	0%	6,614	9	9,921	14	13,228	18	
73	Marseille	MRS	France	63,476	87		0	0%	6,348	9	9,521	13	12,695	17	
74	Toulouse	TLS	France	58,316	80		0	0%	5,832	8	8,747	12	11,663	16	
75	Belfast City	BHD	United Kingdom	57,947	79		0	0%	5,795	8	8,692	12	11,589	16	
76	Luxembourg	LUX	Luxembourg	57,862	79		0	0%	5,786	8	8,679	12	11,572	16	
77	Aalborg	AAL	Denmark	57,169	78		0	0%	5,717	8	8,575	12	11,434	16	
78	Stockholm Skavsta	NYO	Sweden	53,878	74		0	0%	5,388	7	8,082	11	10,776	15	
79	Doncaster Sheffield	DSA	United Kingdom	53,660	74		0	0%	5,366	7	8,049	11	10,732	15	
80	Berlin Tegel	TXL	Germany	53,576	73		0	0%	5,358	7	8,036	11	10,715	15	
81	Ostend	OST	Belgium	52,093	71		0	0%	5,209	7	7,814	11	10,419	14	
82	Bergen	BGO	Norway	48,842	67		0	0%	4,884	7	7,326	10	9,768	13	
83	New York JFK	JFK	United States of America	47,672	65		0	0%	4,767	7	7,151	10	9,534	13	
84	Karlsruhe Baden Baden	FKB	Germany	47,206	65		0	0%	4,721	6	7,081	10	9,441	13	
85	Santander	SDR	Spain	42,972	59		0	0%	4,297	6	6,446	9	8,594	12	
86	Casablanca	CMN	Morocco	41,448	57		0	0%	4,145	6	6,217	9	8,290	11	
87	Bordeaux	BOD	France	38,890	53		0	0%	3,889	5	5,834	8	7,778	11	
88	Bologna	BLQ	Italy	38,610	53		0	0%	3,861	5	5,792	8	7,722	11	
89	Warsaw Modlin	WMI	Poland	38,535	53		0	0%	3,854	5	5,780	8	7,707	11	
90	Antwerp	ANR	Belgium	38,350	53		0	0%	3,835	5	5,753	8	7,670	11	
91	Krakow	KRK	Poland	37,630	52		0	0%	3,763	5	5,645	8	7,526	10	
92	Venice Treviso	TSF	Italy	37,582	51		0	0%	3,758	5	5,637	8	7,516	10	
93	Stavanger	SVG	Norway	37,313	51		0	0%	3,731	5	5,597	8	7,463	10	
94	Memmingem	FMM	Germany	37,131	51		0	0%	3,713	5	5,570	8	7,426	10	
95	Lyon	LYS	France	36,064	49		0	0%	3,606	5	5,410	7	7,213	10	
96	Montreal	YUL	Canada	35,250	48		0	0%	3,525	5	5,288	7	7,050	10	
97	Exeter	EXT	United Kingdom	34,043	47		0	0%	3,404	5	5,106	7	6,809	9	
98	Tangier	TNG	Morocco	32,904	45	6,456	9	19.6%							Ops AT
99	Lanzarote	ACE	Spain	31,655	43		0	0%	3,166	4	4,748	7	6,331	9	
100	Aberdeen	ABZ	United Kingdom	31,490	43		0	0%	3,149	4	4,724	6	6,298	9	

Airline Opportunities

Top 100 Orig-Dest Markets to the Region: 2017



Rank	Airport	Destination	IATA Code	Country	Pax 2017	PDEW
1	AGP	London Gatwick	LGW	United Kingdom	1,163,194	1,593
2	AGP	Manchester	MAN	United Kingdom	707,917	970
3	AGP	Amsterdam	AMS	Netherlands	707,157	969
4	AGP	Barcelona	BCN	Spain	693,013	949
5	AGP	Copenhagen	CPH	Denmark	568,154	778
6	AGP	Dublin	DUB	Ireland	557,912	764
7	AGP	Brussels	BRU	Belgium	533,773	731
8	AGP	Paris Charles de Gaulle	CDG	France	482,611	661
9	AGP	Birmingham	BHX	United Kingdom	474,185	650
10	AGP	Stockholm Arlanda	ARN	Sweden	471,198	645
11	AGP	London Stansted	STN	United Kingdom	467,483	640
12	AGP	Rome Fiumicino	FCO	Italy	350,408	480
13	AGP	Bristol	BRS	United Kingdom	348,387	477
14	AGP	London Luton	LTN	United Kingdom	334,936	459
15	AGP	Oslo	OSL	Norway	334,268	458
16	AGP	Madrid	MAD	Spain	319,305	437
17	AGP	East Midlands	EMA	United Kingdom	308,637	423
18	AGP	Helsinki	HEL	Finland	302,990	415
19	AGP	Leeds Bradford	LBA	United Kingdom	293,782	402
20	AGP	Zurich	ZRH	Switzerland	280,124	384
21	AGP	Eindhoven	EIN	Netherlands	275,494	377
22	XRY	Madrid	MAD	Spain	273,986	375
23	AGP	Newcastle	NCL	United Kingdom	266,249	365
24	AGP	Glasgow	GLA	United Kingdom	254,178	348
25	AGP	Liverpool	LPL	United Kingdom	249,186	341
26	AGP	Frankfurt	FRA	Germany	247,471	339
27	AGP	Paris Orly	ORY	France	236,118	323
28	AGP	Melilla	MLN	Spain	222,417	305
29	AGP	Belfast International	BFS	United Kingdom	209,834	287
30	AGP	Palma de Mallorca	PMI	Spain	202,645	278
31	GIB	London Gatwick	LGW	United Kingdom	201,255	276
32	AGP	Edinburgh	EDI	United Kingdom	196,469	269
33	AGP	Dusseldorf	DUS	Germany	189,846	260
34	AGP	Berlin Shoenefeld	SXF	Germany	182,704	250
35	AGP	Bilbao	BIO	Spain	179,862	246
36	AGP	Munich	MUC	Germany	178,988	245
37	XRY	Barcelona	BCN	Spain	175,556	240
38	AGP	Geneva	GVA	Switzerland	166,400	228
39	AGP	Las Palmas	LPA	Spain	161,693	221
40	AGP	Rotterdam	RTM	Netherlands	156,107	214
41	AGP	Milan Malpensa	MXP	Italy	154,492	212
42	AGP	Gothenburg	GOT	Sweden	149,989	205
43	AGP	Moscow Sheremetyevo	SVO	Russian Federation	147,262	202
44	AGP	Hamburg	HAM	Germany	146,188	200
45	AGP	Brussels Charleroi	CRL	Belgium	138,941	190
46	AGP	Cork	ORK	Ireland	137,031	188
47	AGP	Cologne	CGN	Germany	136,923	188
48	GIB	London Heathrow	LHR	United Kingdom	135,064	185
49	AGP	Ibiza	IBZ	Spain	132,442	181
50	AGP	Istanbul	IST	Turkey	132,179	181

Rank	Airport	Destination	IATA Code	Country	Pax 2017	PDEW
51	AGP	Billund	BLL	Denmark	119,192	163
52	AGP	Weeze	NRN	Germany	116,927	160
53	XRY	Dusseldorf	DUS	Germany	115,597	158
54	AGP	Tenerife North	TFN	Spain	115,551	158
55	AGP	Bucharest	OTP	Romania	108,621	149
56	AGP	Santiago de Compostela	SCQ	Spain	108,253	148
57	AGP	Vienna	VIE	Austria	105,333	144
58	GIB	Manchester	MAN	United Kingdom	95,647	131
59	XRY	Frankfurt	FRA	Germany	88,513	121
60	AGP	Lisbon	LIS	Portugal	88,142	121
61	AGP	Cardiff	CWL	United Kingdom	87,756	120
62	AGP	Southend	SEN	United Kingdom	87,142	119
63	AGP	Budapest	BUD	Hungary	85,262	117
64	AGP	Basel Mulhouse	BSL	France	82,068	112
65	AGP	Warsaw	WAW	Poland	81,917	112
66	AGP	Bournemouth	BOH	United Kingdom	81,759	112
67	AGP	Tenerife South	TFS	Spain	79,688	109
68	AGP	Glasgow Prestwick	PIK	United Kingdom	79,059	108
69	AGP	Nantes	NTE	France	74,248	102
70	AGP	Asturias Oviedo	OVD	Spain	74,112	102
71	AGP	Stuttgart	STR	Germany	73,126	100
72	AGP	Prague	PRG	Czech Republic	71,043	97
73	AGP	Milan Bergamo	BGY	Italy	68,630	94
74	AGP	Oslo Sandjeford	TRF	Norway	68,535	94
75	AGP	London City	LCY	United Kingdom	67,912	93
76	AGP	Shannon	SNN	Ireland	66,141	91
77	AGP	Marseille	MRS	France	63,476	87
78	XRY	London Stansted	STN	United Kingdom	59,283	81
79	AGP	Toulouse	TLS	France	58,316	80
80	AGP	Belfast City	BFS	United Kingdom	57,947	79
81	AGP	Aalborg	AAL	Denmark	57,169	78
82	AGP	Frankfurt Hahn	HHN	Germany	54,165	74
83	AGP	Stockholm Skavsta	NYO	Sweden	53,878	74
84	AGP	Doncaster Sheffield	DSA	United Kingdom	53,660	74
85	AGP	Berlin Tegel	TXL	Germany	53,576	73
86	AGP	Ostend	OST	Belgium	52,093	71
87	XRY	Hannover	HAJ	Germany	51,813	71
88	AGP	Luxembourg	LUX	Luxembourg	51,291	70
89	GIB	London Luton	LTN	United Kingdom	50,342	69
90	XRY	Munich	MUC	Germany	50,261	69
91	XRY	Hamburg	HAM	Germany	49,312	68
92	AGP	Bergen	BGO	Norway	48,842	67
93	AGP	Hannover	HAJ	Germany	48,344	66
94	XRY	Stuttgart	STR	Germany	48,187	66
95	AGP	New York JFK	JFK	United States of America	47,672	65
96	AGP	Karlsruhe Baden Baden	FKB	Germany	47,206	65
97	GIB	Bristol	BRS	United Kingdom	43,005	59
98	AGP	Santander	SDR	Spain	42,972	59
99	AGP	Casablanca	CMN	Morocco	41,448	57
100	AGP	Bordeaux	BOD	France	38,890	53