

# Airline Opportunities

## Country Markets to the Region: 2017



| Gibraltar (GIB)     |           |
|---------------------|-----------|
| Top Country Markets | Total Pax |
| United Kingdom      | 560,871   |
| Morocco             | 6,456     |

| Jerez (XRY)         |           |
|---------------------|-----------|
| Top Country Markets | Total Pax |
| Spain               | 478,228   |
| Germany             | 447,529   |
| United Kingdom      | 68,684    |
| Belgium             | 21,915    |
| Switzerland         | 9,173     |
| Austria             | 7,918     |
| Luxembourg          | 6,571     |
| Iceland             | 2,847     |

Pax over 1,000 listed only.

| Malaga (AGP)             |           |
|--------------------------|-----------|
| Top Country Markets      | Total Pax |
| United Kingdom           | 5,941,901 |
| Spain                    | 2,463,136 |
| Germany                  | 1,642,684 |
| Netherlands              | 1,138,783 |
| France                   | 1,065,699 |
| Belgium                  | 782,247   |
| Ireland                  | 771,997   |
| Denmark                  | 746,284   |
| Sweden                   | 697,502   |
| Italy                    | 674,235   |
| Norway                   | 531,437   |
| Switzerland              | 528,904   |
| Finland                  | 311,892   |
| Poland                   | 216,399   |
| Russian Federation       | 178,175   |
| Romania                  | 133,785   |
| Turkey                   | 132,389   |
| Austria                  | 105,506   |
| Portugal                 | 90,464    |
| Hungary                  | 85,266    |
| Czech Republic           | 71,071    |
| Morocco                  | 69,138    |
| Luxembourg               | 51,291    |
| United States of America | 48,168    |
| Canada                   | 35,278    |
| Slovakia                 | 31,262    |
| Bulgaria                 | 21,633    |
| Israel                   | 16,036    |

Pax Over 10,000 listed only.

| The Region               |           |
|--------------------------|-----------|
| Top Country Markets      | Total Pax |
| United Kingdom           | 6,571,456 |
| Spain                    | 2,941,364 |
| Germany                  | 2,090,213 |
| Netherlands              | 1,138,783 |
| France                   | 1,065,699 |
| Belgium                  | 804,162   |
| Ireland                  | 771,997   |
| Denmark                  | 746,284   |
| Sweden                   | 697,502   |
| Italy                    | 674,235   |
| Switzerland              | 538,077   |
| Norway                   | 531,437   |
| Finland                  | 311,892   |
| Poland                   | 216,399   |
| Russian Federation       | 178,175   |
| Romania                  | 133,785   |
| Turkey                   | 132,389   |
| Austria                  | 113,424   |
| Portugal                 | 90,464    |
| Hungary                  | 85,266    |
| Morocco                  | 75,594    |
| Czech Republic           | 71,071    |
| Luxembourg               | 57,862    |
| United States of America | 48,168    |
| Canada                   | 35,278    |
| Slovakia                 | 31,262    |
| Bulgaria                 | 21,633    |
| Israel                   | 16,036    |

Pax over 10,000 listed only.

| Country Markets by Airport |         |                          |           |
|----------------------------|---------|--------------------------|-----------|
| Rank                       | Airport | Top Country Markets      | Total Pax |
| 1                          | AGP     | United Kingdom           | 5,941,901 |
| 2                          | AGP     | Spain                    | 2,463,136 |
| 3                          | AGP     | Germany                  | 1,642,684 |
| 4                          | AGP     | Netherlands              | 1,138,783 |
| 5                          | AGP     | France                   | 1,065,699 |
| 6                          | AGP     | Belgium                  | 782,247   |
| 7                          | AGP     | Ireland                  | 771,997   |
| 8                          | AGP     | Denmark                  | 746,284   |
| 9                          | AGP     | Sweden                   | 697,502   |
| 10                         | AGP     | Italy                    | 674,235   |
| 11                         | GIB     | United Kingdom           | 560,871   |
| 12                         | AGP     | Norway                   | 531,437   |
| 13                         | AGP     | Switzerland              | 528,904   |
| 14                         | XRY     | Spain                    | 478,228   |
| 15                         | XRY     | Germany                  | 447,529   |
| 16                         | AGP     | Finland                  | 311,892   |
| 17                         | AGP     | Poland                   | 216,399   |
| 18                         | AGP     | Russian Federation       | 178,175   |
| 19                         | AGP     | Romania                  | 133,785   |
| 20                         | AGP     | Turkey                   | 132,389   |
| 21                         | AGP     | Austria                  | 105,506   |
| 22                         | AGP     | Portugal                 | 90,464    |
| 23                         | AGP     | Hungary                  | 85,266    |
| 24                         | AGP     | Czech Republic           | 71,071    |
| 25                         | AGP     | Morocco                  | 69,138    |
| 26                         | XRY     | United Kingdom           | 68,684    |
| 27                         | AGP     | Luxembourg               | 51,291    |
| 28                         | AGP     | United States of America | 48,168    |
| 29                         | AGP     | Canada                   | 35,278    |
| 30                         | AGP     | Slovakia                 | 31,262    |
| 31                         | XRY     | Belgium                  | 21,915    |
| 32                         | AGP     | Bulgaria                 | 21,633    |
| 33                         | AGP     | Israel                   | 16,036    |
| 34                         | XRY     | Switzerland              | 9,173     |
| 35                         | XRY     | Austria                  | 7,918     |
| 36                         | XRY     | Luxembourg               | 6,571     |
| 37                         | GIB     | Morocco                  | 6,456     |
| 38                         | AGP     | Iceland                  | 3,927     |
| 39                         | AGP     | Algeria                  | 3,589     |
| 40                         | XRY     | Iceland                  | 2,847     |
| 41                         | AGP     | Greece                   | 1,242     |
| 42                         | AGP     | Croatia                  | 1,141     |
| 43                         | AGP     | Lebanon                  | 1,017     |

Pax over 1,000 listed only.

# Airline Opportunities

## Top 100 Destinations to the Region: 2017



All Airports Combined (GIB,AGP,XRY)

| Rank | Airport                 | IATA Code | Country            | Total Pax The Region 2017 | PDEW The Region | GIB Pax 2017 | GIB PDEW 2017 | % Market Share GIB 2017 | 10% Market Share 2017 Pax | PDEW @ 10% Market Share | 15% Market Share 2017 Pax | PDEW @ 15% Market Share | 20% Market Share 2017 Pax | PDEW @ 20% Market Share | Notes       |
|------|-------------------------|-----------|--------------------|---------------------------|-----------------|--------------|---------------|-------------------------|---------------------------|-------------------------|---------------------------|-------------------------|---------------------------|-------------------------|-------------|
| 1    | London Gatwick          | LGW       | United Kingdom     | 1,373,711                 | 1,882           | 201,255      | 276           | 14.7%                   |                           |                         |                           |                         |                           |                         | Ops EZY, ZB |
| 2    | Barcelona               | BCN       | Spain              | 868,569                   | 1,190           |              | 0             | 0%                      | 137,371                   | 188                     | 206,057                   | 282                     | 274,742                   | 376                     |             |
| 3    | Manchester              | MAN       | United Kingdom     | 803,564                   | 1,101           | 95,647       | 131           | 11.9%                   |                           |                         |                           |                         |                           |                         | Ops ZB, EZY |
| 4    | Amsterdam               | AMS       | Netherlands        | 707,157                   | 969             |              | 0             | 0%                      | 80,356                    | 110                     | 120,535                   | 165                     | 160,713                   | 220                     |             |
| 5    | Madrid                  | MAD       | Spain              | 593,291                   | 813             |              | 0             | 0%                      | 70,716                    | 97                      | 106,074                   | 145                     | 141,431                   | 194                     |             |
| 6    | Copenhagen              | CPH       | Denmark            | 568,154                   | 778             |              | 0             | 0%                      | 59,329                    | 81                      | 88,994                    | 122                     | 118,658                   | 163                     |             |
| 7    | Dublin                  | DUB       | Ireland            | 557,912                   | 764             |              | 0             | 0%                      | 56,815                    | 78                      | 85,223                    | 117                     | 113,631                   | 156                     |             |
| 8    | Brussels                | BRU       | Belgium            | 555,584                   | 761             |              | 0             | 0%                      | 55,791                    | 76                      | 83,687                    | 115                     | 111,582                   | 153                     |             |
| 9    | London Stansted         | STN       | United Kingdom     | 526,766                   | 722             |              | 0             | 0%                      | 55,558                    | 76                      | 83,338                    | 114                     | 111,117                   | 152                     |             |
| 10   | Birmingham              | BHX       | United Kingdom     | 509,743                   | 698             | 35,558       | 49            | 7.0%                    |                           |                         |                           |                         |                           |                         | Ops ZB, EZY |
| 11   | Paris Charles de Gaulle | CDG       | France             | 482,611                   | 661             |              | 0             | 0%                      | 50,974                    | 70                      | 76,461                    | 105                     | 101,949                   | 140                     |             |
| 12   | Stockholm Arlanda       | ARN       | Sweden             | 471,198                   | 645             |              | 0             | 0%                      | 48,261                    | 66                      | 72,392                    | 99                      | 96,522                    | 132                     |             |
| 13   | Bristol                 | BRS       | United Kingdom     | 391,392                   | 536             | 43,005       | 59            | 11.0%                   |                           |                         |                           |                         |                           |                         | Ops EZY     |
| 14   | London Luton            | LTN       | United Kingdom     | 385,278                   | 528             | 50,342       | 69            | 13.1%                   |                           |                         |                           |                         |                           |                         | Ops ZB      |
| 15   | Rome Fiumicino          | FCO       | Italy              | 350,408                   | 480             |              | 0             | 0%                      | 38,528                    | 53                      | 57,792                    | 79                      | 77,056                    | 106                     |             |
| 16   | Frankfurt               | FRA       | Germany            | 335,984                   | 460             |              | 0             | 0%                      | 35,041                    | 48                      | 52,561                    | 72                      | 70,082                    | 96                      |             |
| 17   | Oslo                    | OSL       | Norway             | 334,268                   | 458             |              | 0             | 0%                      | 33,598                    | 46                      | 50,398                    | 69                      | 67,197                    | 92                      |             |
| 18   | East Midlands           | EMA       | United Kingdom     | 308,637                   | 423             |              | 0             | 0%                      | 33,427                    | 46                      | 50,140                    | 69                      | 66,854                    | 92                      |             |
| 19   | Dusseldorf              | DUS       | Germany            | 305,443                   | 418             |              | 0             | 0%                      | 30,864                    | 42                      | 46,296                    | 63                      | 61,727                    | 85                      |             |
| 20   | Helsinki                | HEL       | Finland            | 302,990                   | 415             |              | 0             | 0%                      | 30,544                    | 42                      | 45,816                    | 63                      | 61,089                    | 84                      |             |
| 21   | Leeds Bradford          | LBA       | United Kingdom     | 293,782                   | 402             |              | 0             | 0%                      | 30,299                    | 42                      | 45,449                    | 62                      | 60,598                    | 83                      |             |
| 22   | Zurich                  | ZRH       | Switzerland        | 289,267                   | 396             |              | 0             | 0%                      | 29,378                    | 40                      | 44,067                    | 60                      | 58,756                    | 80                      |             |
| 23   | Eindhoven               | EIN       | Netherlands        | 275,494                   | 377             |              | 0             | 0%                      | 28,927                    | 40                      | 43,390                    | 59                      | 57,853                    | 79                      |             |
| 24   | Newcastle               | NCL       | United Kingdom     | 266,249                   | 365             |              | 0             | 0%                      | 27,549                    | 38                      | 41,324                    | 57                      | 55,099                    | 75                      |             |
| 25   | Glasgow                 | GLA       | United Kingdom     | 254,178                   | 348             |              | 0             | 0%                      | 26,625                    | 36                      | 39,937                    | 55                      | 53,250                    | 73                      |             |
| 26   | Liverpool               | LPL       | United Kingdom     | 249,186                   | 341             |              | 0             | 0%                      | 25,418                    | 35                      | 38,127                    | 52                      | 50,836                    | 70                      |             |
| 27   | Paris Orly              | ORY       | France             | 236,118                   | 323             |              | 0             | 0%                      | 24,919                    | 34                      | 37,378                    | 51                      | 49,837                    | 68                      |             |
| 28   | Munich                  | MUC       | Germany            | 229,249                   | 314             |              | 0             | 0%                      | 23,612                    | 32                      | 35,418                    | 49                      | 47,224                    | 65                      |             |
| 29   | Palma de Mallorca       | PMI       | Spain              | 227,728                   | 312             |              | 0             | 0%                      | 22,925                    | 31                      | 34,387                    | 47                      | 45,850                    | 63                      |             |
| 30   | Melilla                 | MLN       | Spain              | 222,417                   | 305             |              | 0             | 0%                      | 22,773                    | 31                      | 34,159                    | 47                      | 45,546                    | 62                      |             |
| 31   | Belfast International   | BFS       | United Kingdom     | 209,834                   | 287             |              | 0             | 0%                      | 22,242                    | 30                      | 33,363                    | 46                      | 44,483                    | 61                      |             |
| 32   | Edinburgh               | EDI       | United Kingdom     | 196,469                   | 269             |              | 0             | 0%                      | 20,983                    | 29                      | 31,475                    | 43                      | 41,967                    | 57                      |             |
| 33   | Hamburg                 | HAM       | Germany            | 195,500                   | 268             |              | 0             | 0%                      | 19,647                    | 27                      | 29,470                    | 40                      | 39,294                    | 54                      |             |
| 34   | Berlin Schoenefeld      | SXF       | Germany            | 182,704                   | 250             |              | 0             | 0%                      | 19,550                    | 27                      | 29,325                    | 40                      | 39,100                    | 54                      |             |
| 35   | Bilbao                  | BIO       | Spain              | 179,862                   | 246             |              | 0             | 0%                      | 18,270                    | 25                      | 27,406                    | 38                      | 36,541                    | 50                      |             |
| 36   | London Heathrow         | LHR       | United Kingdom     | 170,315                   | 233             | 135,064      | 185           | 79.3%                   |                           |                         |                           |                         |                           |                         | Ops BA      |
| 37   | Geneva                  | GVA       | Switzerland        | 166,400                   | 228             |              | 0             | 0%                      | 17,032                    | 23                      | 25,547                    | 35                      | 34,063                    | 47                      |             |
| 38   | Las Palmas              | LPA       | Spain              | 161,693                   | 221             |              | 0             | 0%                      | 16,640                    | 23                      | 24,960                    | 34                      | 33,280                    | 46                      |             |
| 39   | Rotterdam               | RTM       | Netherlands        | 156,107                   | 214             |              | 0             | 0%                      | 16,169                    | 22                      | 24,254                    | 33                      | 32,339                    | 44                      |             |
| 40   | Milan Malpensa          | MLP       | Italy              | 154,492                   | 212             |              | 0             | 0%                      | 15,611                    | 21                      | 23,416                    | 32                      | 31,221                    | 43                      |             |
| 41   | Gothenburg              | GOT       | Sweden             | 149,989                   | 205             |              | 0             | 0%                      | 15,449                    | 21                      | 23,174                    | 32                      | 30,898                    | 42                      |             |
| 42   | Moscow Sheremetyevo     | SVO       | Russian Federation | 147,262                   | 202             |              | 0             | 0%                      | 14,999                    | 21                      | 22,498                    | 31                      | 29,998                    | 41                      |             |
| 43   | Cologne Bonn            | CGN       | Germany            | 145,752                   | 200             |              | 0             | 0%                      | 14,726                    | 20                      | 22,089                    | 30                      | 29,452                    | 40                      |             |
| 44   | Brussels Charleroi      | CRL       | Belgium            | 138,941                   | 190             |              | 0             | 0%                      | 14,575                    | 20                      | 21,863                    | 30                      | 29,150                    | 40                      |             |
| 45   | Cork                    | ORK       | Ireland            | 137,031                   | 188             |              | 0             | 0%                      | 13,894                    | 19                      | 20,841                    | 29                      | 27,788                    | 38                      |             |
| 46   | Ibiza                   | IBZ       | Spain              | 132,442                   | 181             |              | 0             | 0%                      | 13,703                    | 19                      | 20,555                    | 28                      | 27,406                    | 38                      |             |
| 47   | Istanbul Ataturk        | IST       | Turkey             | 132,179                   | 181             |              | 0             | 0%                      | 13,244                    | 18                      | 19,866                    | 27                      | 26,488                    | 36                      |             |
| 48   | Stuttgart               | STR       | Germany            | 121,313                   | 166             |              | 0             | 0%                      | 13,218                    | 18                      | 19,827                    | 27                      | 26,436                    | 36                      |             |
| 49   | Billund                 | BLL       | Denmark            | 119,192                   | 163             |              | 0             | 0%                      | 12,131                    | 17                      | 18,197                    | 25                      | 24,263                    | 33                      |             |
| 50   | Weeze                   | NRN       | Germany            | 116,927                   | 160             |              | 0             | 0%                      | 11,919                    | 16                      | 17,879                    | 24                      | 23,838                    | 33                      |             |

# Airline Opportunities

## Top 100 Destinations to the Region: 2017



All Airports Combined (GIB,AGP,XRY)

| Rank | Airport                | IATA Code | Country                  | Total Pax The Region 2017 | PDEW The Region | GIB Pax 2017 | GIB PDEW 2017 | % Market Share GIB 2017 | 10% Market Share 2017 Pax | PDEW @ 10% Market Share | 15% Market Share 2017 Pax | PDEW @ 15% Market Share | 20% Market Share 2017 Pax | PDEW @ 20% Market Share | Notes  |
|------|------------------------|-----------|--------------------------|---------------------------|-----------------|--------------|---------------|-------------------------|---------------------------|-------------------------|---------------------------|-------------------------|---------------------------|-------------------------|--------|
| 51   | Tenerife North         | TFN       | Spain                    | 115,551                   | 158             |              | 0             | 0%                      | 11,693                    | 16                      | 17,539                    | 24                      | 23,385                    | 32                      |        |
| 52   | Vienna                 | VIE       | Austria                  | 113,227                   | 155             |              | 0             | 0%                      | 11,555                    | 16                      | 17,333                    | 24                      | 23,110                    | 32                      |        |
| 53   | Bucharest              | OTP       | Romania                  | 108,621                   | 149             |              | 0             | 0%                      | 11,323                    | 16                      | 16,984                    | 23                      | 22,645                    | 31                      |        |
| 54   | Santiago de Compostela | SCQ       | Spain                    | 108,253                   | 148             |              | 0             | 0%                      | 10,862                    | 15                      | 16,293                    | 22                      | 21,724                    | 30                      |        |
| 55   | Hannover               | HAJ       | Germany                  | 100,157                   | 137             |              | 0             | 0%                      | 10,825                    | 15                      | 16,238                    | 22                      | 21,651                    | 30                      |        |
| 56   | Frankfurt Hahn         | HHN       | Germany                  | 88,816                    | 122             |              | 0             | 0%                      | 10,016                    | 14                      | 15,024                    | 21                      | 20,031                    | 27                      |        |
| 57   | Lisbon                 | LIS       | Portugal                 | 88,142                    | 121             |              | 0             | 0%                      | 8,882                     | 12                      | 13,322                    | 18                      | 17,763                    | 24                      |        |
| 58   | Cardiff                | CWL       | United Kingdom           | 87,756                    | 120             |              | 0             | 0%                      | 8,814                     | 12                      | 13,221                    | 18                      | 17,628                    | 24                      |        |
| 59   | Southend               | SEN       | United Kingdom           | 87,142                    | 119             |              | 0             | 0%                      | 8,776                     | 12                      | 13,163                    | 18                      | 17,551                    | 24                      |        |
| 60   | Budapest               | BUD       | Hungary                  | 85,262                    | 117             |              | 0             | 0%                      | 8,714                     | 12                      | 13,071                    | 18                      | 17,428                    | 24                      |        |
| 61   | Basel Mulhouse         | BSL       | France                   | 82,068                    | 112             |              | 0             | 0%                      | 8,526                     | 12                      | 12,789                    | 18                      | 17,052                    | 23                      |        |
| 62   | Warsaw                 | WAW       | Poland                   | 81,917                    | 112             |              | 0             | 0%                      | 8,207                     | 11                      | 12,310                    | 17                      | 16,414                    | 22                      |        |
| 63   | Bournemouth            | BOH       | United Kingdom           | 81,759                    | 112             |              | 0             | 0%                      | 8,192                     | 11                      | 12,288                    | 17                      | 16,383                    | 22                      |        |
| 64   | Tenerife South         | TFS       | Spain                    | 79,688                    | 109             |              | 0             | 0%                      | 8,176                     | 11                      | 12,264                    | 17                      | 16,352                    | 22                      |        |
| 65   | Glasgow Prestwick      | PIK       | United Kingdom           | 79,059                    | 108             |              | 0             | 0%                      | 7,969                     | 11                      | 11,953                    | 16                      | 15,938                    | 22                      |        |
| 66   | Nantes                 | NTE       | France                   | 74,248                    | 102             |              | 0             | 0%                      | 7,906                     | 11                      | 11,859                    | 16                      | 15,812                    | 22                      |        |
| 67   | Asturias Oviedo        | OVN       | Spain                    | 74,112                    | 102             |              | 0             | 0%                      | 7,425                     | 10                      | 11,137                    | 15                      | 14,850                    | 20                      |        |
| 68   | Prague                 | PRG       | Czech Republic           | 71,043                    | 97              |              | 0             | 0%                      | 7,411                     | 10                      | 11,117                    | 15                      | 14,822                    | 20                      |        |
| 69   | Milan Bergamo          | BGY       | Italy                    | 68,630                    | 94              |              | 0             | 0%                      | 7,104                     | 10                      | 10,656                    | 15                      | 14,209                    | 19                      |        |
| 70   | Oslo Sandjeford        | TRF       | Norway                   | 68,535                    | 94              |              | 0             | 0%                      | 6,863                     | 9                       | 10,295                    | 14                      | 13,726                    | 19                      |        |
| 71   | London City            | LCY       | United Kingdom           | 67,912                    | 93              |              | 0             | 0%                      | 6,854                     | 9                       | 10,280                    | 14                      | 13,707                    | 19                      |        |
| 72   | Shannon                | SNN       | Ireland                  | 66,141                    | 91              |              | 0             | 0%                      | 6,791                     | 9                       | 10,187                    | 14                      | 13,582                    | 19                      |        |
| 73   | Marseille              | MRS       | France                   | 63,476                    | 87              |              | 0             | 0%                      | 6,614                     | 9                       | 9,921                     | 14                      | 13,228                    | 18                      |        |
| 74   | Toulouse               | TLS       | France                   | 58,316                    | 80              |              | 0             | 0%                      | 6,348                     | 9                       | 9,521                     | 13                      | 12,695                    | 17                      |        |
| 75   | Belfast City           | BHD       | United Kingdom           | 57,947                    | 79              |              | 0             | 0%                      | 5,832                     | 8                       | 8,747                     | 12                      | 11,663                    | 16                      |        |
| 76   | Luxembourg             | LUX       | Luxembourg               | 57,862                    | 79              |              | 0             | 0%                      | 5,795                     | 8                       | 8,692                     | 12                      | 11,589                    | 16                      |        |
| 77   | Aalborg                | AAL       | Denmark                  | 57,169                    | 78              |              | 0             | 0%                      | 5,786                     | 8                       | 8,679                     | 12                      | 11,572                    | 16                      |        |
| 78   | Stockholm Skavsta      | NYO       | Sweden                   | 53,878                    | 74              |              | 0             | 0%                      | 5,717                     | 8                       | 8,575                     | 12                      | 11,434                    | 16                      |        |
| 79   | Doncaster Sheffield    | DSA       | United Kingdom           | 53,660                    | 74              |              | 0             | 0%                      | 5,388                     | 7                       | 8,082                     | 11                      | 10,776                    | 15                      |        |
| 80   | Berlin Tegel           | TXL       | Germany                  | 53,576                    | 73              |              | 0             | 0%                      | 5,366                     | 7                       | 8,049                     | 11                      | 10,732                    | 15                      |        |
| 81   | Ostend                 | OST       | Belgium                  | 52,093                    | 71              |              | 0             | 0%                      | 5,358                     | 7                       | 8,036                     | 11                      | 10,715                    | 15                      |        |
| 82   | Bergen                 | BGO       | Norway                   | 48,842                    | 67              |              | 0             | 0%                      | 5,209                     | 7                       | 7,814                     | 11                      | 10,419                    | 14                      |        |
| 83   | New York JFK           | JFK       | United States of America | 47,672                    | 65              |              | 0             | 0%                      | 4,884                     | 7                       | 7,326                     | 10                      | 9,768                     | 13                      |        |
| 84   | Karlsruhe Baden Baden  | FKB       | Germany                  | 47,206                    | 65              |              | 0             | 0%                      | 4,767                     | 7                       | 7,151                     | 10                      | 9,534                     | 13                      |        |
| 85   | Santander              | SDR       | Spain                    | 42,972                    | 59              |              | 0             | 0%                      | 4,721                     | 6                       | 7,081                     | 10                      | 9,441                     | 13                      |        |
| 86   | Casablanca             | CMN       | Morocco                  | 41,448                    | 57              |              | 0             | 0%                      | 4,297                     | 6                       | 6,446                     | 9                       | 8,594                     | 12                      |        |
| 87   | Bordeaux               | BOD       | France                   | 38,890                    | 53              |              | 0             | 0%                      | 4,145                     | 6                       | 6,217                     | 9                       | 8,290                     | 11                      |        |
| 88   | Bologna                | BLQ       | Italy                    | 38,610                    | 53              |              | 0             | 0%                      | 3,889                     | 5                       | 5,834                     | 8                       | 7,778                     | 11                      |        |
| 89   | Warsaw Modlin          | WMI       | Poland                   | 38,535                    | 53              |              | 0             | 0%                      | 3,861                     | 5                       | 5,792                     | 8                       | 7,722                     | 11                      |        |
| 90   | Antwerp                | ANR       | Belgium                  | 38,350                    | 53              |              | 0             | 0%                      | 3,854                     | 5                       | 5,780                     | 8                       | 7,707                     | 11                      |        |
| 91   | Krakow                 | KRK       | Poland                   | 37,630                    | 52              |              | 0             | 0%                      | 3,835                     | 5                       | 5,753                     | 8                       | 7,670                     | 11                      |        |
| 92   | Venice Treviso         | TSF       | Italy                    | 37,582                    | 51              |              | 0             | 0%                      | 3,763                     | 5                       | 5,645                     | 8                       | 7,526                     | 10                      |        |
| 93   | Stavanger              | SVG       | Norway                   | 37,313                    | 51              |              | 0             | 0%                      | 3,758                     | 5                       | 5,637                     | 8                       | 7,516                     | 10                      |        |
| 94   | Memmingem              | FMM       | Germany                  | 37,131                    | 51              |              | 0             | 0%                      | 3,731                     | 5                       | 5,597                     | 8                       | 7,463                     | 10                      |        |
| 95   | Lyon                   | LYS       | France                   | 36,064                    | 49              |              | 0             | 0%                      | 3,713                     | 5                       | 5,570                     | 8                       | 7,426                     | 10                      |        |
| 96   | Montreal               | YUL       | Canada                   | 35,250                    | 48              |              | 0             | 0%                      | 3,606                     | 5                       | 5,410                     | 7                       | 7,213                     | 10                      |        |
| 97   | Exeter                 | EXT       | United Kingdom           | 34,043                    | 47              |              | 0             | 0%                      | 3,525                     | 5                       | 5,288                     | 7                       | 7,050                     | 10                      |        |
| 98   | Tangier                | TNG       | Morocco                  | 32,904                    | 45              | 6,456        | 9             | 19.6%                   |                           |                         |                           |                         |                           |                         | Ops AT |
| 99   | Lanzarote              | ACE       | Spain                    | 31,655                    | 43              |              | 0             | 0%                      | 3,290                     | 5                       | 4,936                     | 7                       | 6,581                     | 9                       |        |
| 100  | Aberdeen               | ABZ       | United Kingdom           | 31,490                    | 43              |              | 0             | 0%                      | 3,166                     | 4                       | 4,748                     | 7                       | 6,331                     | 9                       |        |

# Airline Opportunities

## Top 100 Orig-Dest Markets to the Region: 2017



| Rank | Airport | Destination             | IATA Code | Country            | Pax 2017  | PDEW  |
|------|---------|-------------------------|-----------|--------------------|-----------|-------|
| 1    | AGP     | London Gatwick          | LGW       | United Kingdom     | 1,163,194 | 1,593 |
| 2    | AGP     | Manchester              | MAN       | United Kingdom     | 707,917   | 970   |
| 3    | AGP     | Amsterdam               | AMS       | Netherlands        | 707,157   | 969   |
| 4    | AGP     | Barcelona               | BCN       | Spain              | 693,013   | 949   |
| 5    | AGP     | Copenhagen              | CPH       | Denmark            | 568,154   | 778   |
| 6    | AGP     | Dublin                  | DUB       | Ireland            | 557,912   | 764   |
| 7    | AGP     | Brussels                | BRU       | Belgium            | 533,773   | 731   |
| 8    | AGP     | Paris Charles de Gaulle | CDG       | France             | 482,611   | 661   |
| 9    | AGP     | Birmingham              | BHX       | United Kingdom     | 474,185   | 650   |
| 10   | AGP     | Stockholm Arlanda       | ARN       | Sweden             | 471,198   | 645   |
| 11   | AGP     | London Stansted         | STN       | United Kingdom     | 467,483   | 640   |
| 12   | AGP     | Rome Fiumicino          | FCO       | Italy              | 350,408   | 480   |
| 13   | AGP     | Bristol                 | BRS       | United Kingdom     | 348,387   | 477   |
| 14   | AGP     | London Luton            | LTN       | United Kingdom     | 334,936   | 459   |
| 15   | AGP     | Oslo                    | OSL       | Norway             | 334,268   | 458   |
| 16   | AGP     | Madrid                  | MAD       | Spain              | 319,305   | 437   |
| 17   | AGP     | East Midlands           | EMA       | United Kingdom     | 308,637   | 423   |
| 18   | AGP     | Helsinki                | HEL       | Finland            | 302,990   | 415   |
| 19   | AGP     | Leeds Bradford          | LBA       | United Kingdom     | 293,782   | 402   |
| 20   | AGP     | Zurich                  | ZRH       | Switzerland        | 280,124   | 384   |
| 21   | AGP     | Eindhoven               | EIN       | Netherlands        | 275,494   | 377   |
| 22   | XRY     | Madrid                  | MAD       | Spain              | 273,986   | 375   |
| 23   | AGP     | Newcastle               | NCL       | United Kingdom     | 266,249   | 365   |
| 24   | AGP     | Glasgow                 | GLA       | United Kingdom     | 254,178   | 348   |
| 25   | AGP     | Liverpool               | LPL       | United Kingdom     | 249,186   | 341   |
| 26   | AGP     | Frankfurt               | FRA       | Germany            | 247,471   | 339   |
| 27   | AGP     | Paris Orly              | ORY       | France             | 236,118   | 323   |
| 28   | AGP     | Melilla                 | MLN       | Spain              | 222,417   | 305   |
| 29   | AGP     | Belfast International   | BFS       | United Kingdom     | 209,834   | 287   |
| 30   | AGP     | Palma de Mallorca       | PMI       | Spain              | 202,645   | 278   |
| 31   | GIB     | London Gatwick          | LGW       | United Kingdom     | 201,255   | 276   |
| 32   | AGP     | Edinburgh               | EDI       | United Kingdom     | 196,469   | 269   |
| 33   | AGP     | Dusseldorf              | DUS       | Germany            | 189,846   | 260   |
| 34   | AGP     | Berlin Shoenefeld       | SXF       | Germany            | 182,704   | 250   |
| 35   | AGP     | Bilbao                  | BIO       | Spain              | 179,862   | 246   |
| 36   | AGP     | Munich                  | MUC       | Germany            | 178,988   | 245   |
| 37   | XRY     | Barcelona               | BCN       | Spain              | 175,556   | 240   |
| 38   | AGP     | Geneva                  | GVA       | Switzerland        | 166,400   | 228   |
| 39   | AGP     | Las Palmas              | LPA       | Spain              | 161,693   | 221   |
| 40   | AGP     | Rotterdam               | RTM       | Netherlands        | 156,107   | 214   |
| 41   | AGP     | Milan Malpensa          | MXP       | Italy              | 154,492   | 212   |
| 42   | AGP     | Gothenburg              | GOT       | Sweden             | 149,989   | 205   |
| 43   | AGP     | Moscow Sheremetyevo     | SVO       | Russian Federation | 147,262   | 202   |
| 44   | AGP     | Hamburg                 | HAM       | Germany            | 146,188   | 200   |
| 45   | AGP     | Brussels Charleroi      | CRL       | Belgium            | 138,941   | 190   |
| 46   | AGP     | Cork                    | ORK       | Ireland            | 137,031   | 188   |
| 47   | AGP     | Cologne                 | CGN       | Germany            | 136,923   | 188   |
| 48   | GIB     | London Heathrow         | LHR       | United Kingdom     | 135,064   | 185   |
| 49   | AGP     | Ibiza                   | IBZ       | Spain              | 132,442   | 181   |
| 50   | AGP     | Istanbul                | IST       | Turkey             | 132,179   | 181   |

| Rank | Airport | Destination            | IATA Code | Country                  | Pax 2017 | PDEW |
|------|---------|------------------------|-----------|--------------------------|----------|------|
| 51   | AGP     | Billund                | BLL       | Denmark                  | 119,192  | 163  |
| 52   | AGP     | Weeze                  | NRN       | Germany                  | 116,927  | 160  |
| 53   | XRY     | Dusseldorf             | DUS       | Germany                  | 115,597  | 158  |
| 54   | AGP     | Tenerife North         | TFN       | Spain                    | 115,551  | 158  |
| 55   | AGP     | Bucharest              | OTP       | Romania                  | 108,621  | 149  |
| 56   | AGP     | Santiago de Compostela | SCQ       | Spain                    | 108,253  | 148  |
| 57   | AGP     | Vienna                 | VIE       | Austria                  | 105,333  | 144  |
| 58   | GIB     | Manchester             | MAN       | United Kingdom           | 95,647   | 131  |
| 59   | XRY     | Frankfurt              | FRA       | Germany                  | 88,513   | 121  |
| 60   | AGP     | Lisbon                 | LIS       | Portugal                 | 88,142   | 121  |
| 61   | AGP     | Cardiff                | CWL       | United Kingdom           | 87,756   | 120  |
| 62   | AGP     | Southend               | SEN       | United Kingdom           | 87,142   | 119  |
| 63   | AGP     | Budapest               | BUD       | Hungary                  | 85,262   | 117  |
| 64   | AGP     | Basel Mulhouse         | BSL       | France                   | 82,068   | 112  |
| 65   | AGP     | Warsaw                 | WAW       | Poland                   | 81,917   | 112  |
| 66   | AGP     | Bournemouth            | BOH       | United Kingdom           | 81,759   | 112  |
| 67   | AGP     | Tenerife South         | TFS       | Spain                    | 79,688   | 109  |
| 68   | AGP     | Glasgow Prestwick      | PIK       | United Kingdom           | 79,059   | 108  |
| 69   | AGP     | Nantes                 | NTE       | France                   | 74,248   | 102  |
| 70   | AGP     | Asturias Oviedo        | OVD       | Spain                    | 74,112   | 102  |
| 71   | AGP     | Stuttgart              | STR       | Germany                  | 73,126   | 100  |
| 72   | AGP     | Prague                 | PRG       | Czech Republic           | 71,043   | 97   |
| 73   | AGP     | Milan Bergamo          | BGY       | Italy                    | 68,630   | 94   |
| 74   | AGP     | Oslo Sandjeford        | TRF       | Norway                   | 68,535   | 94   |
| 75   | AGP     | London City            | LCY       | United Kingdom           | 67,912   | 93   |
| 76   | AGP     | Shannon                | SNN       | Ireland                  | 66,141   | 91   |
| 77   | AGP     | Marseille              | MRS       | France                   | 63,476   | 87   |
| 78   | XRY     | London Stansted        | STN       | United Kingdom           | 59,283   | 81   |
| 79   | AGP     | Toulouse               | TLS       | France                   | 58,316   | 80   |
| 80   | AGP     | Belfast City           | BFS       | United Kingdom           | 57,947   | 79   |
| 81   | AGP     | Aalborg                | AAL       | Denmark                  | 57,169   | 78   |
| 82   | AGP     | Frankfurt Hahn         | HHN       | Germany                  | 54,165   | 74   |
| 83   | AGP     | Stockholm Skavsta      | NYO       | Sweden                   | 53,878   | 74   |
| 84   | AGP     | Doncaster Sheffield    | DSA       | United Kingdom           | 53,660   | 74   |
| 85   | AGP     | Berlin Tegel           | TXL       | Germany                  | 53,576   | 73   |
| 86   | AGP     | Ostend                 | OST       | Belgium                  | 52,093   | 71   |
| 87   | XRY     | Hannover               | HAJ       | Germany                  | 51,813   | 71   |
| 88   | AGP     | Luxembourg             | LUX       | Luxembourg               | 51,291   | 70   |
| 89   | GIB     | London Luton           | LTN       | United Kingdom           | 50,342   | 69   |
| 90   | XRY     | Munich                 | MUC       | Germany                  | 50,261   | 69   |
| 91   | XRY     | Hamburg                | HAM       | Germany                  | 49,312   | 68   |
| 92   | AGP     | Bergen                 | BGO       | Norway                   | 48,842   | 67   |
| 93   | AGP     | Hannover               | HAJ       | Germany                  | 48,344   | 66   |
| 94   | XRY     | Stuttgart              | STR       | Germany                  | 48,187   | 66   |
| 95   | AGP     | New York JFK           | JFK       | United States of America | 47,672   | 65   |
| 96   | AGP     | Karlsruhe Baden Baden  | FKB       | Germany                  | 47,206   | 65   |
| 97   | GIB     | Bristol                | BRS       | United Kingdom           | 43,005   | 59   |
| 98   | AGP     | Santander              | SDR       | Spain                    | 42,972   | 59   |
| 99   | AGP     | Casablanca             | CMN       | Morocco                  | 41,448   | 57   |
| 100  | AGP     | Bordeaux               | BOD       | France                   | 38,890   | 53   |