

# Airline Opportunities

## Top Country Markets to the Region: 2014



Malaga (AGP)	
Top Country Markets	Total Pax
United Kingdom	4,623,845
Spain	1,978,146
Germany	1,343,765
France	826,194
Netherlands	641,379
Ireland	590,667
Belgium	584,083
Switzerland	444,599
Norway	443,814
Denmark	428,198
Italy	417,781
Sweden	389,070
Finland	254,270
Poland	125,112
Russia	122,375
Turkey	100,704
Austria	72,702
Romania	67,216
Morocco	44,708
Portugal	34,069
Czech Republic	33,778
Luxembourg	29,607
Slovakia	28,289
Hungary	26,429
USA	21,028
Canada	17,845
Bulgaria	17,734

Pax Over 10,000 listed only.

Gibraltar (GIB)	
Top Country Markets	Total Pax
United Kingdom	413,326
Morocco	565

Jerez (XRY)	
Top Country Markets	Total Pax
Spain	362,352
Germany	296,423
United Kingdom	51,235
Belgium	20,626
Luxembourg	7,654
Netherlands	3,882
Iceland	2,554
Portugal	2,107

Pax over 1,000 listed only.

The Region	
Top Country Markets	Total Pax
United Kingdom	5,088,406
Spain	2,340,498
Germany	1,640,188
France	826,194
Netherlands	641,379
Belgium	604,709
Ireland	590,667
Switzerland	444,599
Norway	443,814
Denmark	428,198
Italy	417,781
Sweden	389,070
Finland	254,270
Poland	125,112
Russia	122,375
Turkey	100,704
Austria	72,702
Romania	67,216
Morocco	44,708
Luxembourg	37,261
Portugal	34,069
Czech Republic	33,778
Slovakia	28,289
Hungary	26,429
USA	21,028
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Country Markets by Apt		
Airport	Top Country Markets	Total Pax
AGP	United Kingdom	4,623,845
AGP	Spain	1,978,146
AGP	Germany	1,343,765
AGP	France	826,194
AGP	Netherlands	641,379
AGP	Ireland	590,667
AGP	Belgium	584,083
AGP	Switzerland	444,599
AGP	Norway	443,814
AGP	Denmark	428,198
AGP	Italy	417,781
GIB	United Kingdom	413,326
AGP	Sweden	389,070
XRY	Spain	362,352
XRY	Germany	296,423
AGP	Finland	254,270
AGP	Poland	125,112
AGP	Russia	122,375
AGP	Turkey	100,704
AGP	Austria	72,702
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XRY	Belgium	20,626
AGP	Canada	17,845
AGP	Bulgaria	17,734
XRY	Luxembourg	7,654

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# Airline Opportunities

## Top 50 Destinations From the Region: 2014



Rank	Airport	IATA Code	Country	Total Pax The Region 2014	PDEW The Region	GIB Pax 2014	GIB PDEW 2014	% Market Share GIB 2014	10% Market Share 2014 Pax	PDEW @ 10% Market Share	15% Market Share 2014 Pax	PDEW @ 15% Market Share	20% Market Share 2014 Pax	PDEW @ 20% Market Share	Notes
1	London Gatwick	LGW	United Kingdom	1,208,410	1,655	133,388	183	11%							Existing Route ex-GIB
2	Barcelona	BCN	Spain	655,464	898	0	0	0%	65,546	90	98,320	135	131,093	180	
3	Manchester	MAN	United Kingdom	610,773	837	61,116	84	10%							Existing Route ex-GIB
4	Madrid	MAD	Spain	524,043	718	0	0	0%	52,404	72	78,606	108	104,809	144	
5	Brussels	BRU	Belgium	459,100	629	0	0	0%	45,910	63	68,865	94	91,820	126	
6	Dublin	DUB	Ireland	435,501	597	0	0	0%	43,550	60	65,325	89	87,100	119	
7	Paris Charles de Gaulle	CDG	France	425,573	583	0	0	0%	42,557	58	63,836	87	85,115	117	
8	London Stansted	STN	United Kingdom	384,177	526	0	0	0%	38,418	53	57,627	79	76,835	105	
9	Amsterdam	AMS	Netherlands	346,267	474	0	0	0%	34,627	47	51,940	71	69,253	95	
10	East Midlands	EMA	United Kingdom	332,285	455	0	0	0%	33,229	46	49,843	68	66,457	91	
11	London Luton	LTN	United Kingdom	328,839	450	69,329	95	21%							Existing Route ex-GIB
12	Copenhagen	CPH	Denmark	315,568	432	0	0	0%	31,557	43	47,335	65	63,114	86	
13	Birmingham	BHX	United Kingdom	286,187	392	39,997	55	14%							Existing Route ex-GIB
14	Bristol	BRS	United Kingdom	280,706	385	0	0	0%	28,071	38	42,106	58	56,141	77	
15	Palma de Mallorca	PMI	Spain	253,891	348	0	0	0%	25,389	35	38,084	52	50,778	70	
16	Munich	MUC	Germany	241,327	331	0	0	0%	24,133	33	36,199	50	48,265	66	
17	Leeds Bradford	LBA	United Kingdom	229,221	314	0	0	0%	22,922	31	34,383	47	45,844	63	
18	Helsinki	HEL	Finland	228,680	313	0	0	0%	22,868	31	34,302	47	45,736	63	
19	Zurich	ZRH	Switzerland	220,643	302	0	0	0%	22,064	30	33,096	45	44,129	60	
20	Stockholm	ARN	Sweden	216,842	297	0	0	0%	21,684	30	32,526	45	43,368	59	
21	Oslo	OSL	Norway	210,353	288	0	0	0%	21,035	29	31,553	43	42,071	58	
22	Dusseldorf	DUS	Germany	205,307	281	0	0	0%	20,531	28	30,796	42	41,061	56	
23	Hamburg	HAM	Germany	198,196	272	0	0	0%	19,820	27	29,729	41	39,639	54	
24	Liverpool	LPL	United Kingdom	188,777	259	0	0	0%	18,878	26	28,317	39	37,755	52	
25	Melilla	MLN	Spain	184,963	253	0	0	0%	18,496	25	27,744	38	36,993	51	
26	Eindhoven	EIN	Netherlands	182,203	250	0	0	0%	18,220	25	27,330	37	36,441	50	
27	Newcastle	NCL	United Kingdom	180,936	248	0	0	0%	18,094	25	27,140	37	36,187	50	
28	Bilbao	BIO	Spain	168,747	231	0	0	0%	16,875	23	25,312	35	33,749	46	
29	Glasgow	GLA	United Kingdom	167,808	230	0	0	0%	16,781	23	25,171	34	33,562	46	
30	Rome Fiumicino	FCO	Italy	165,642	227	0	0	0%	16,564	23	24,846	34	33,128	45	
31	Frankfurt	FRA	Germany	164,172	225	0	0	0%	16,417	22	24,626	34	32,834	45	
32	Geneva	GVA	Switzerland	160,078	219	0	0	0%	16,008	22	24,012	33	32,016	44	
33	Paris Orly	ORY	France	154,995	212	0	0	0%	15,500	21	23,249	32	30,999	42	
34	Cologne Bonn	CGN	Germany	153,807	211	0	0	0%	15,381	21	23,071	32	30,761	42	
35	Milan Malpensa	MPX	Italy	136,742	187	0	0	0%	13,674	19	20,511	28	27,348	37	
36	London Heathrow	LHR	United Kingdom	130,529	179	109,496	150	84%							Existing Route ex-GIB
37	Edinburgh	EDI	United Kingdom	127,764	175	0	0	0%	12,776	18	19,165	26	25,553	35	
38	Tenerife North	TFN	Spain	117,067	160	0	0	0%	11,707	16	17,560	24	23,413	32	
39	Belfast International	BFS	United Kingdom	116,193	159	0	0	0%	11,619	16	17,429	24	23,239	32	
40	Rotterdam	RTM	Netherlands	112,714	154	0	0	0%	11,271	15	16,907	23	22,543	31	
41	Dusseldorf Weeze	NRN	Germany	106,977	147	0	0	0%	10,698	15	16,047	22	21,395	29	
42	Brussels Charleroi	CRL	Belgium	102,181	140	0	0	0%	10,218	14	15,327	21	20,436	28	
43	Cork	ORK	Ireland	101,463	139	0	0	0%	10,146	14	15,219	21	20,293	28	
44	Las Palmas	LPA	Spain	101,061	138	0	0	0%	10,106	14	15,159	21	20,212	28	
45	Istanbul	IST	Turkey	100,193	137	0	0	0%	10,019	14	15,029	21	20,039	27	
46	Santiago de Compostela	SCQ	Spain	96,764	133	0	0	0%	9,676	13	14,515	20	19,353	27	
47	Berlin Tegel	TXL	Germany	96,559	132	0	0	0%	9,656	13	14,484	20	19,312	26	
48	Stuttgart	STR	Germany	94,729	130	0	0	0%	9,473	13	14,209	19	18,946	26	
49	Oslo Rygge	RYG	Norway	88,624	121	0	0	0%	8,862	12	13,294	18	17,725	24	
50	Southend	SEN	United Kingdom	84,750	116	0	0	0%	8,475	12	12,713	17	16,950	23	

# Airline Opportunities

## Top 100 Origin-Destination Routes to the Region : 2014



Rank	Airport	Destination	IATA Code	Country	Pax 2013	PDEW
1	AGP	London Gatwick	LGW	United Kingdom	1,065,645	1,460
2	AGP	Barcelona	BCN	Spain	571,515	783
3	AGP	Manchester	MAN	United Kingdom	549,657	753
4	AGP	Brussels	BRU	Belgium	438,593	601
5	AGP	Dublin	DUB	Ireland	435,501	597
6	AGP	Paris Charles de Gaulle	CDG	France	425,573	583
7	AGP	Amsterdam	AMS	Netherlands	346,267	474
8	AGP	London Stansted	STN	United Kingdom	342,564	469
9	AGP	East Midlands	EMA	United Kingdom	332,285	455
10	AGP	Madrid	MAD	Spain	331,493	454
11	AGP	Copenhagen	CPH	Denmark	315,568	432
12	AGP	Bristol	BRS	United Kingdom	280,706	385
13	AGP	London Luton	LTN	United Kingdom	259,510	355
14	AGP	Birmingham	BHX	United Kingdom	246,190	337
15	AGP	Leeds-Bradford	LBA	United Kingdom	229,221	314
16	AGP	Helsinki	HEL	Finland	228,680	313
17	AGP	Zurich	ZRH	Switzerland	220,643	302
18	AGP	Stockholm	ARN	Sweden	216,842	297
19	AGP	Oslo	OSL	Norway	210,353	288
20	AGP	Munich	MUC	Germany	202,874	278
21	AGP	Palma de Mallorca	PMI	Spain	195,602	268
22	XRY	Madrid	MAD	Spain	192,550	264
23	AGP	Liverpool	LPL	United Kingdom	188,777	259
24	AGP	Melilla	MLN	Spain	184,963	253
25	AGP	Eindhoven	EIN	Netherlands	182,203	250
26	AGP	Newcastle	NCL	United Kingdom	180,936	248
27	AGP	Bilbao	BIO	Spain	168,747	231
28	AGP	Glasgow	GLA	United Kingdom	167,808	230
29	AGP	Rome Fiumicino	FCO	Italy	165,642	227
30	AGP	Hamburg	HAM	Germany	161,990	222
31	AGP	Geneva	GVA	Switzerland	160,078	219
32	AGP	Paris Orly	ORY	France	154,995	212
33	AGP	Dusseldorf	DUS	Germany	147,930	203
34	AGP	Cologne Bonn	CGN	Germany	143,691	197
35	AGP	Milan Malpensa	MXP	Italy	136,742	187
36	GIB	London Gatwick	LGW	United Kingdom	133,388	183
37	AGP	Edinburgh	EDI	United Kingdom	127,764	175
38	AGP	Tenerife North	TFN	Spain	117,067	160
39	AGP	Belfast International	BFS	United Kingdom	116,193	159
40	AGP	Rotterdam	RTM	Netherlands	112,714	154
41	GIB	London Heathrow	LHR	United Kingdom	109,496	150
42	AGP	Brussels Charleroi	CRL	Belgium	102,181	140
43	AGP	Dusseldorf Weeze	NRN	Germany	101,779	139
44	AGP	Cork	ORK	Ireland	101,463	139
45	AGP	Las Palmas	LPA	Spain	101,061	138
46	AGP	Istanbul	IST	Turkey	100,193	137
47	AGP	Frankfurt	FRA	Germany	98,837	135
48	AGP	Santiago	SCQ	Spain	96,764	133
49	AGP	Berling Tegel	TXL	Germany	96,559	132
50	AGP	Oslo Rygge	RYG	Norway	88,624	121

Rank	Airport	Destination	IATA Code	Country	Pax 2013	PDEW
51	AGP	Southend	SEN	United Kingdom	84,750	116
52	XRY	Barcelona	BCN	Spain	83,949	115
53	AGP	Glasgow Prestwick	PIK	United Kingdom	80,003	110
54	AGP	Ibiza	IBZ	Spain	78,550	108
55	AGP	Moscow Sheremetyevo	SVO	Russia	73,810	101
56	AGP	Vienna	VIE	Austria	72,633	99
57	GIB	London Luton	LTN	United Kingdom	69,329	95
58	AGP	Bucharest	OTP	Romania	67,193	92
59	AGP	Billund	BLL	Denmark	66,539	91
60	AGP	Cardiff	CWL	United Kingdom	66,378	91
61	AGP	Stuttgart	STR	Germany	65,576	90
62	XRY	Frankfurt	FRA	Germany	65,335	90
63	AGP	Basle	BSL	Switzerland	63,569	87
64	AGP	Warsaw	WAW	Poland	63,297	87
65	GIB	Manchester	MAN	United Kingdom	61,116	84
66	XRY	Palma de Mallorca	PMI	Spain	58,289	80
67	AGP	Oslo Sandefjord	TRF	Norway	57,549	79
68	XRY	Dusseldorf	DUS	Germany	57,377	79
69	AGP	Frankfurt Hahn	HHN	Germany	53,880	74
70	AGP	Bournemouth	BOH	United Kingdom	52,612	72
71	AGP	Belfast City	BHD	United Kingdom	52,095	71
72	AGP	Berlin Schoenefeld	SXF	Germany	50,891	70
73	AGP	Gothenburg Landvetter	GOT	Sweden	49,578	68
74	AGP	Stockholm Skvasta	NYO	Sweden	49,157	67
75	AGP	London City	LCY	United Kingdom	46,096	63
76	AGP	Asturias	OVD	Spain	46,024	63
77	AGP	Paris Beauvais	BVA	France	44,221	61
78	AGP	Nantes	NTE	France	44,131	60
79	AGP	Shannon	SNN	Ireland	44,059	60
80	AGP	Southampton	SOU	United Kingdom	42,284	58
81	XRY	London Stansted	STN	United Kingdom	41,613	57
82	AGP	Casablanca	CMN	Morocco	41,466	57
83	AGP	Marseille	MRS	France	40,703	56
84	GIB	Birmingham	BHX	United Kingdom	39,997	55
85	AGP	Rome Ciampino	CIA	Italy	39,710	54
86	XRY	Munich	MUC	Germany	38,453	53
87	AGP	Karlsruhe Baden Baden	FKB	Germany	36,736	50
88	AGP	Muenster	FMO	Germany	36,597	50
89	AGP	Gothenburg Saeve	GSE	Sweden	36,419	50
90	XRY	Hamburg	HAM	Germany	36,206	50
91	AGP	Memmingen	FMM	Germany	33,750	46
92	AGP	Prague	PRG	Czech Republic	33,722	46
93	AGP	Dortmund	DTM	Germany	33,694	46
94	AGP	Bergen	BGO	Norway	33,435	46
95	AGP	Lisbon	LIS	Portugal	33,029	45
96	AGP	Doncaster Sheffield	DSA	United Kingdom	32,861	45
97	AGP	Bremen	BRE	Germany	31,401	43
98	AGP	Ostend	OST	Belgium	30,747	42
99	AGP	Moscow Domodedovo	DME	Russia	30,620	42
100	AGP	Krakow	KRK	Poland	29,779	41