

Airline Opportunities

Top Country Markets to the Region: 2012



Malaga (AGP)	
Top Country Markets	Total Pax
United Kingdom	4,331,163
Spain	2,414,316
Germany	958,660
France	720,780
Netherlands	615,867
Ireland	577,885
Belgium	446,121
Norway	363,589
Switzerland	347,475
Italy	344,514
Denmark	312,681
Sweden	286,304
Finland	229,257
Russian Federation	92,299
Poland	66,900
Austria	63,123
Romania	54,862
Turkey	47,691
Morocco	40,675
Hungary	40,417
Slovakia	38,568
Czech Republic	36,179
Luxembourg	24,389
U.S.A	23,209
Portugal	20,076
Canada	18,759
Bulgaria	14,687
Estonia	4,954
Iceland	4,041
Algeria	3,228
Israel	1,527
Lithuania	1,268
Greece	1,218

Gibraltar (GIB)	
Top Country Markets	Total Pax
United Kingdom	385,988

Jerez (XRY)	
Top Country Markets	Total Pax
Spain	520,620
Germany	270,115
United Kingdom	47,019
Belgium	17,984
Austria	8,647
Netherlands	7,754
Portugal	6,052
Switzerland	5,360
Luxembourg	4,708
Iceland	3,165
Finland	2,388
France	1,593

The Region	
Top Country Markets	Total Pax
United Kingdom	4,764,170
Spain	2,934,936
Germany	1,228,775
France	722,373
Netherlands	623,621
Ireland	577,885
Belgium	464,105
Norway	363,589
Switzerland	352,835
Italy	344,514
Denmark	312,681
Sweden	286,304
Finland	231,645
Russian Federation	92,299
Austria	71,770
Poland	66,900
Romania	54,862
Turkey	47,691
Morocco	40,675
Hungary	40,417
Slovakia	38,568
Czech Republic	36,179
Luxembourg	29,097
Portugal	26,128
U.S.A	23,209
Canada	18,759
Bulgaria	14,687
Iceland	7,206
Estonia	4,954
Algeria	3,228
Israel	1,527
Lithuania	1,268
Greece	1,218

Countries recording more than 1,000 passengers per year by country.

Airline Opportunities

Top 50 Destinations to the Region : 2012



Rank	Airport	IATA Code	Country	Total Pax The Region 2011	PDEW The Region	GIB Pax 2011	GIB PDEW 2011	% Market Share GIB 2011	10% Market Share 2011 Pax	PDEW @ 10% Market Share	15% Market Share 2011 Pax	PDEW @ 15% Market Share	20% Market Share 2011 Pax	PDEW @ 20% Market Share	Notes
1	London Gatwick	LGW	United Kingdom	1,116,117	1,529	130,533	179	12%	111,612	153	167,418	229	223,223	306	
2	Barcelona	BCN	Spain	876,018	1,200		0	0%	87,602	120	131,403	180	175,204	240	
3	Madrid	MAD	Spain	705,860	967		0	0%	70,586	97	105,879	145	141,172	193	
4	Manchester	MAN	United Kingdom	534,260	732	39,360	54	7%	53,426	73	80,139	110	106,852	146	
5	Paris Charles de Gaulle	CDG	France	440,664	604		0	0%	44,066	60	66,100	91	88,133	121	
6	Dublin	DUB	Ireland	435,693	597		0	0%	43,569	60	65,354	90	87,139	119	
7	London Stansted	STN	United Kingdom	391,501	536		0	0%	39,150	54	58,725	80	78,300	107	
8	Palma de Mallorca	PMI	Spain	349,228	478		0	0%	34,923	48	52,384	72	69,846	96	
9	Amsterdam	AMS	Netherlands	341,552	468		0	0%	34,155	47	51,233	70	68,310	94	
10	Brussels	BRU	Belgium	328,494	450		0	0%	32,849	45	49,274	67	65,699	90	
11	Birmingham	BHX	United Kingdom	309,140	423		0	0%	30,914	42	46,371	64	61,828	85	
12	London Luton	LTN	United Kingdom	304,621	417	70,844	97	23%	30,462	42	45,693	63	60,924	83	
13	East Midlands	EMA	United Kingdom	281,179	385	15,461	21	5%	28,118	39	42,177	58	56,236	77	
14	Bristol	BRS	United Kingdom	273,060	374		0	0%	27,306	37	40,959	56	54,612	75	
15	Liverpool	LPL	United Kingdom	264,688	363	34,585	47	13%	26,469	36	39,703	54	52,938	73	
16	Leeds - Bradford	LBA	United Kingdom	230,621	316		0	0%	23,062	32	34,593	47	46,124	63	
17	Copenhagen	CPH	Denmark	203,592	279		0	0%	20,359	28	30,539	42	40,718	56	
18	Dusseldorf	DUS	Germany	198,731	272		0	0%	19,873	27	29,810	41	39,746	54	
19	Frankfurt	FRA	Germany	193,911	266		0	0%	19,391	27	29,087	40	38,782	53	
20	Zurich	ZRH	Switzerland	188,452	258		0	0%	18,845	26	28,268	39	37,690	52	
21	Helsinki	HEL	Finland	184,915	253		0	0%	18,492	25	27,737	38	36,983	51	
22	Melilla	MLN	Spain	175,588	241		0	0%	17,559	24	26,338	36	35,118	48	
23	Oslo	OSL	Norway	171,899	235		0	0%	17,190	24	25,785	35	34,380	47	
24	Bilbao	BIO	Spain	168,850	231		0	0%	16,885	23	25,328	35	33,770	46	
25	Rome	FCO	Italy	161,471	221		0	0%	16,147	22	24,221	33	32,294	44	
26	Newcastle	NCL	United Kingdom	160,627	220		0	0%	16,063	22	24,094	33	32,125	44	
27	Glasgow	GLA	United Kingdom	160,277	220		0	0%	16,028	22	24,042	33	32,055	44	
28	Belfast	BFS	United Kingdom	154,793	212		0	0%	15,479	21	23,219	32	30,959	42	
29	Eindhoven	EIN	Netherlands	149,285	205		0	0%	14,929	20	22,393	31	29,857	41	
30	Stockholm Arlanda	ARN	Sweden	134,227	184		0	0%	13,423	18	20,134	28	26,845	37	
31	Tenerife North	TFN	Spain	123,796	170		0	0%	12,380	17	18,569	25	24,759	34	
32	Cork	ORK	Ireland	120,713	165		0	0%	12,071	17	18,107	25	24,143	33	
33	Weeze	NRN	Germany	120,003	164		0	0%	12,000	16	18,000	25	24,001	33	
34	Munich	MUC	Germany	108,683	149		0	0%	10,868	15	16,302	22	21,737	30	
35	Geneva	GVA	Switzerland	106,404	146		0	0%	10,640	15	15,961	22	21,281	29	
36	Edinburgh	EDI	United Kingdom	106,078	145		0	0%	10,608	15	15,912	22	21,216	29	
37	Rotterdam	RTM	Netherlands	105,933	145		0	0%	10,593	15	15,890	22	21,187	29	
38	Milan Malpensa	MPX	Italy	104,519	143		0	0%	10,452	14	15,678	21	20,904	29	
39	Brussels Charleroi	CRL	Belgium	100,439	138		0	0%	10,044	14	15,066	21	20,088	28	
40	London Heathrow	LHR	United Kingdom	98,651	135	95,205	130	97%	9,865	14	14,798	20	19,730	27	
41	Gran Canaria	LPA	Spain	96,723	132		0	0%	9,672	13	14,508	20	19,345	26	
42	Santiago	SCQ	Spain	95,940	131		0	0%	9,594	13	14,391	20	19,188	26	
43	Hamburg	HAM	Germany	92,440	127		0	0%	9,244	13	13,866	19	18,488	25	
44	Valencia	VLC	Spain	90,240	124		0	0%	9,024	12	13,536	19	18,048	25	
45	Stuttgart	STR	Germany	88,898	122		0	0%	8,890	12	13,335	18	17,780	24	
46	Berlin Tegel	TXL	Germany	87,766	120		0	0%	8,777	12	13,165	18	17,553	24	
47	Glasgow Prestwick	PIK	United Kingdom	84,802	116		0	0%	8,480	12	12,720	17	16,960	23	
48	Frankfurt Hahn	HHN	Germany	80,525	110		0	0%	8,053	11	12,079	17	16,105	22	
49	Moss Rygge	RYG	Norway	72,027	99		0	0%	7,203	10	10,804	15	14,405	20	
50	Vienna	VIE	Austria	71,596	98		0	0%	7,160	10	10,739	15	14,319	20	

Airline Opportunities

Top 100 Origin-Destination Routes to the Region : 2012



Rank	Airport	Destination	IATA Code	Country	Pax 2012	PDEW
1	AGP	London Gatwick	LGW	United Kingdom	985,584	1,350
2	AGP	Barcelona	BCN	Spain	797,951	1,093
3	AGP	Manchester	MAN	United Kingdom	494,900	678
4	AGP	Paris Charles de Gaulle	CDG	France	440,664	604
5	AGP	Dublin	DUB	Ireland	435,693	597
6	AGP	Madrid	MAD	Spain	402,549	551
7	AGP	London Stansted	STN	United Kingdom	344,854	472
8	AGP	Amsterdam	AMS	Netherlands	333,815	457
9	AGP	Brussels	BRU	Belgium	310,561	425
10	AGP	Birmingham	BHX	United Kingdom	309,140	423
11	XRY	Madrid	MAD	Spain	303,311	415
12	AGP	Palma de Mallorca	PMI	Spain	278,742	382
13	AGP	Bristol	BRS	United Kingdom	273,060	374
14	AGP	East Midlands	EMA	United Kingdom	265,718	364
15	AGP	London Luton	LTN	United Kingdom	233,777	320
16	AGP	Leeds - Bradford	LBA	United Kingdom	230,621	316
17	AGP	Liverpool	LPL	United Kingdom	230,103	315
18	AGP	Copenhagen	CPH	Denmark	203,592	279
19	AGP	Zurich	ZRH	Switzerland	183,155	251
20	AGP	Helsinki	HEL	Finland	182,527	250
21	AGP	Melilla	MLN	Spain	174,466	239
22	AGP	Oslo	OSL	Norway	171,899	235
23	AGP	Bilbao	BIO	Spain	162,492	223
24	AGP	Rome	FCO	Italy	161,471	221
25	AGP	Newcastle	NCL	United Kingdom	160,627	220
26	AGP	Glasgow	GLA	United Kingdom	160,277	220
27	AGP	Belfast	BFS	United Kingdom	154,793	212
28	AGP	Eindhoven	EIN	Netherlands	149,285	205
29	AGP	Frankfurt	FRA	Germany	138,394	190
30	AGP	Stockholm Arlanda	ARN	Sweden	134,227	184
31	AGP	Dusseldorf	DUS	Germany	131,769	181
32	GIB	London Gatwick	LGW	United Kingdom	130,533	179
33	AGP	Tenerife North	TFN	Spain	123,796	170
34	AGP	Cork	ORK	Ireland	120,713	165
35	AGP	Geneva	GVA	Switzerland	106,404	146
36	AGP	Edinburgh	EDI	United Kingdom	106,078	145
37	AGP	Rotterdam	RTM	Netherlands	105,933	145
38	AGP	Weeze	NRN	Germany	105,136	144
39	AGP	Milan Malpensa	MPX	Italy	104,519	143
40	AGP	Brussels Charleroi	CRL	Belgium	100,439	138
41	AGP	Gran Canaria	LPA	Spain	96,723	132
42	AGP	Santiago	SCQ	Spain	95,940	131
43	GIB	London Heathrow	LHR	United Kingdom	95,205	130
44	AGP	Valencia	VLC	Spain	90,240	124
45	AGP	Berlin Tegel	TXL	Germany	87,766	120
46	AGP	Munich	MUC	Germany	86,596	119
47	AGP	Glasgow Prestwick	PIK	United Kingdom	84,802	116
48	AGP	Hamburg	HAM	Germany	81,344	111
49	XRY	Barcelona	BCN	Spain	78,067	107
50	AGP	Moss/Rygge	RYG	Norway	72,027	99

Rank	Airport	Destination	IATA Code	Country	Pax 2012	PDEW
51	GIB	London Luton	LTN	United Kingdom	70,844	97
52	XRY	Palma de Mallorca	PMI	Spain	70,486	97
53	AGP	Billund	BLL	Denmark	68,175	93
54	XRY	Dusseldorf	DUS	Germany	66,962	92
55	AGP	Moscow	SVO	Russian Federation	63,016	86
56	AGP	Vienna	VIK	Austria	62,982	86
57	AGP	Ibiza	IBZ	Spain	61,730	85
58	AGP	Southend	SEN	United Kingdom	61,113	84
59	AGP	Stuttgart	STR	Germany	58,625	80
60	AGP	Basle	BSL	France	57,649	79
61	AGP	Frankfurt Hahn	HHN	Germany	57,259	78
62	XRY	Frankfurt	FRA	Germany	55,517	76
63	XRY	Jerez de la Frontera	XRY	Spain	51,361	70
64	AGP	Bournemouth	BOH	United Kingdom	49,409	68
65	AGP	Paris Orly	ORY	France	47,735	65
66	AGP	Istanbul	IST	Turkey	47,663	65
67	AGP	Nantes	NTE	France	47,145	65
68	XRY	London Stansted	STN	United Kingdom	46,647	64
69	AGP	Santander	SDR	Spain	46,095	63
70	AGP	Bremen	BRE	Germany	45,470	62
71	AGP	Bucarest	OTP	Romania	45,412	62
72	AGP	Stockholm Skavsta	NYO	Sweden	45,390	62
73	AGP	Oslo Sandjeford	TRF	Norway	45,081	62
74	AGP	Paris Beauvais	BVA	France	44,602	61
75	AGP	Budapest	BUD	Hungary	40,417	55
76	AGP	Cologne Bonn	CGN	Germany	40,012	55
77	AGP	Casablanca	CMN	Morocco	39,724	54
78	GIB	Manchester	MAN	United Kingdom	39,360	54
79	AGP	Berlin Schoenefeld	SXF	Germany	38,770	53
80	AGP	Bratislava	BTS	Slovakia	38,568	53
81	AGP	Toulouse	TLS	France	36,826	50
82	AGP	Prague	PRG	Czech Republic	36,136	50
83	GIB	Liverpool	LPL	United Kingdom	34,585	47
84	AGP	Gothenburg Saeve	GSE	Sweden	34,557	47
85	AGP	Memmingen	FMM	Germany	34,121	47
86	AGP	Marseille	MRS	France	33,329	46
87	AGP	Southampton	SOU	United Kingdom	32,974	45
88	AGP	Doncaster Sheffield	DSA	United Kingdom	32,431	44
89	AGP	London City	LCY	United Kingdom	31,547	43
90	XRY	Stuttgart	STR	Germany	30,273	41
91	AGP	Exeter	EXT	United Kingdom	29,636	41
92	AGP	Gothenburg Landvetter	GOT	Sweden	29,595	41
93	AGP	Karlsruhe Baden	FKB	Germany	29,581	41
94	AGP	Valladolid	VLL	Spain	29,575	41
95	AGP	Ostend	OST	Belgium	26,878	37
96	XRY	Hannover	HAJ	Germany	26,579	36
97	AGP	Milan Bergamo	BGY	Italy	25,280	35
98	AGP	Luxembourg	LUX	Luxembourg	24,389	33
99	AGP	Stavanger	SVG	Norway	24,176	33
100	AGP	Leipzig	LEJ	Germany	23,468	32